Department of the Treasury Internal Revenue Service

## **Return of Organization Exempt From Income Tax**

OMB No. 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation) Open to Public Inspection ▶ The organization may have to use a copy of this return to satisfy state reporting requirements. JUL 1, 2010 and ending JUN 30, 2011

Α	For the	2010 calendar year, or tax year beginning $\ \ JUL\ 1$ , $\ 2010$ and ending	<u>J</u> UN 30, 2011					
В	Check if applicable	C Name of organization	D Employer identifi	cation number				
	Addres change	BABSON COLLEGE						
	Name change	9	04-2	103544				
	Initial return Termin ated	Number and street (or P.0. box if mail is not delivered to street address)  231 FOREST ST.		E Telephone number 781.235.1200				
	Amend return	City or town, state or country, and ZIP + 4	G Gross receipts \$	259,469,699.				
	Application pendin	BABSON PARK, MA 02457-0310	H(a) Is this a group re					
	pendin	F Name and address of principal officer:LEUNARD SCHLESTNGER	for affiliates?	Yes X No				
		231 FOREST STREET, BABSON PARK, MA 02457	H(b) Are all affiliates inc					
		p		list. (see instructions)				
		e: ▶ WWW • BABSON • EDU organization: X Corporation Trust Association Other ▶ L \	H(c) Group exemption	n number ►  M State of legal domicile: MA				
		Summary	real of formation. 1919	A State of legal doffliche, MA				
_		Briefly describe the organization's mission or most significant activities: SEE SCHE	DIII.E O					
Activities & Governance	' '	Shelly describe the organization's mission of most significant activities.	<u> </u>					
rna	2	Check this box  if the organization discontinued its operations or disposed of r	nore than 25% of its net as	ssets.				
ove.		Number of voting members of the governing body (Part VI, line 1a)		45				
Ğ		Number of independent voting members of the governing body (Part VI, line 1b)		40				
es &	1	Fotal number of individuals employed in calendar year 2010 (Part V, line 2a)		2146				
Ϋ́		Total number of volunteers (estimate if necessary)		2113				
₽cti		Fotal unrelated business revenue from Part VIII, column (C), line 12		1,033,595.				
_	b	Net unrelated business taxable income from Form 990-T, line 34		58,349.				
			Prior Year	Current Year				
ne		Contributions and grants (Part VIII, line 1h)	8,711,950.	23,762,424.				
Revenue	1	Program service revenue (Part VIII, line 2g)	162,968,588.					
æ	1	nvestment income (Part VIII, column (A), lines 3, 4, and 7d)	3,513,668. 1,190,366.	6,232,062.				
		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	176,384,572.	202,803,363.				
_		Fotal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	27,117,868.	29,675,294.				
	1	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	0.	29,073,294.				
"		Benefits paid to or for members (Part IX, column (A), line 4)  Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	85,161,004.	89,564,652.				
Expenses		Professional fundraising fees (Part IX, column (A), line 11e)	0.001,004.	0.004,032.				
ber	h	Fotal fundraising expenses (Part IX, column (D), line 25) 3,797,021.						
й	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f)	63,324,002.	69,100,340.				
	1	Fotal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	175,602,874.					
		Revenue less expenses. Subtract line 18 from line 12	781,698.	14,463,077.				
Or			Beginning of Current Year	End of Year				
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	414,791,267.					
t As	21	Fotal liabilities (Part X, line 26)	164,710,067.					
		Net assets or fund balances. Subtract line 21 from line 20	250,081,200.	298,710,677.				
	art II	Signature Block						
		ties of perjury, I declare that I have examined this return, including accompanying schedules and sta		y knowledge and belief, it is				
true	, correc	a, and complete. Declaration of preparer (other than officer) is based on all information of which prep	arer nas any knowledge.					
0:-		Signature of officer	I Date					
Sig		PHILIP N. SHAPIRO, VP FINANCE & CFO	2410					
He	re	Type or print name and title						
		Print/Type preparer's name Preparer's signature	Date Check	PTIN				
Pai	d	GWEN SPENCER	if self-employ	ed ed				
		Firm's name PRICEWATERHOUSECOOPERS LLP	Firm's EIN					
		Firm's address 125 HIGH STREET						
	-	BOSTON, MA 02110	Phone no. (	617)530-5000				
Ma	y the IF	S discuss this return with the preparer shown above? (see instructions)		X Yes No				

Pai	rt III Statement of Program Service Accomplishments
	Check if Schedule O contains a response to any question in this Part III
1	Briefly describe the organization's mission:  BABSON COLLEGE EDUCATES MEN AND WOMEN TO BE ENTREPRENEURIAL LEADERS IN
	A RAPIDLY CHANGING WORLD. WE PREPARE THEM, IDENTIFY OPPORTUNITIES AND
	INITIATE ACTIONS THAT RESULT IN GENUINE ACCOMPLISHMENT.
2	Did the organization undertake any significant program services during the year which were not listed on
	the prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes \( \bar{X} \) No  If "Yes," describe these changes on Schedule O.
4	Describe the exempt purpose achievements for each of the organization's three largest program services by expenses.
	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and
	allocations to others, the total expenses, and revenue, if any, for each program service reported.
4a	(Code: ) (Expenses \$ 164883938. including grants of \$ 29,675,294.) (Revenue \$ 171487251.)  BABSON COLLEGE ENROLLS APPROXIMATELY 2,000 UNDERGRADUATE AND 1,400
	GRADUATE STUDENTS FROM THE UNITED STATES AND MORE THAN 60 COUNTRIES
	WORLDWIDE. THE COLLEGE OFFERS EDUCATION IN BUSINESS AND LIBERAL ARTS,
	AND IT GRANTS THE BACHELOR OF SCIENCE DEGREE THROUGH ITS UNDERGRADUATE
	PROGRAM. THE COLLEGE ALSO GRANTS MASTER OF BUSINESS ADMINISTRATION
	DEGREES AND CUSTOM MASTER OF SCIENCE DEGREES THROUGH THE F.W.OLIN
	GRADUATE SCHOOL OF BUSINESS AT BABSON COLLEGE. ADDITIONALLY, BABSON
	OFFERS DISTINCT EXECUTIVE EDUCATION PROGRAMS TO HELP COMPANIES REACH
	THEIR STRATEGIC GOALS.
4b	(Code:) (Expenses \$ including grants of \$) (Revenue \$)
710	(Code) (Expenses \$\pi) (nevertice \$\pi)
	-
4c	(Code:) (Expenses \$ including grants of \$) (Revenue \$)
4d	Other program services. (Describe in Schedule O.)
	(Expenses \$ including grants of \$ ) (Revenue \$ )
4e	Total program service expenses ► 164,883,938.

032002 12-21-10 Form 990 (2010) BABSON COLLEGE 04-2103544 Page 3

#### Part IV | Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4	X	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to			l
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	_		7.7
_	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		х
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide			
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments?  If "Yes," complete Schedule D, Part V	10	х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total		37	
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	X	
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			₩.
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a		х
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	X	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	X	
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,		\ <b>\ \</b> T	
	and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV	14b	X	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization	4-		Х
16	or entity located outside the United States? <i>If</i> "Yes," <i>complete Schedule F, Parts II and IV</i> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals	15		
16	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	10		<u> </u>
"	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18	х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19	Х	
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		Х
	If "Yes" to line 20a, did the organization attach its audited financial statements to this return? <b>Note.</b> Some Form 990 filers that			
	operate one or more hospitals must attach audited financial statements (see instructions)	20b		

Part IV Checklist of Required Schedules (continued)

			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the			
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	X	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,			
	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Х	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete		,,	
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25	24a	х	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		X
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		Х
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		Х
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a			
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified			37
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete			v
	Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
_	instructions for applicable filing thresholds, conditions, and exceptions):	00-		Х
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a	Х	
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b	- 22	
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	х	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	X	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation	29		
30	contributions? If "Yes," complete Schedule M	30		х
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
٠.	If "Yes," complete Schedule N, Part I	31		х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity?			
	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Х	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35	Х	
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of			
	section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 X Yes No			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			_
	If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?		,,	
	Note. All Form 990 filers are required to complete Schedule O	38	X	

Form 990 (2010) BABSON COLLEGE 04-2103544 Page

## Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	2		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	<u>0</u>		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,	_		
	filed for the calendar year ending with or within the year covered by this return 2a 214	6		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions)			
3а	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	X	
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Х	<u> </u>
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			ا ۔۔
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Х
b	If "Yes," enter the name of the foreign country: ►			
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		<u> </u>
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			3,7
	any contributions that were not tax deductible?	6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
_	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).		<b>₩</b>	
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor		X	<u> </u>
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		<u> </u>
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			х
ام	to file Form 8282?	7c		
	If "Yes," indicate the number of Forms 8282 filed during the year 7d	7e		Х
e •	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7 <del>6</del>		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?			X
g h	If the organization received a contribution of qualified intellectual property, did the organization file a Form 1098-03.	7g 7h	<b>-</b>	X
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting	/11		
Ü	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on Part VIII, line 12 10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter:			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the			
	organization is licensed to issue qualified health plans			
	Enter the amount of reserves on hand 13c			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		
		Form	990	(2010)

FORM **990** (2010)

Part VI | Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	, , , , , , , , , , , , , , , , , , , ,			37
<u> </u>	Check if Schedule O contains a response to any question in this Part VI			X
Sec	tion A. Governing Body and Management		1	
	Enter the number of voting members of the governing body at the end of the tax year 45		Yes	No
	, , , , , , , , , , , , , , , , , , , ,			
b				
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other	2		Х
3	officer, director, trustee, or key employee?  Did the organization delegate control over management duties customarily performed by or under the direct supervision			- 21
3	of officers, directors or trustees, or key employees to a management company or other person?	3		х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Does the organization have members or stockholders?	6		X
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the			
	governing body?	7a		Х
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		Х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year			
	by the following:			
а	The governing body?	8a	Х	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Х
<u>Sec</u>	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with those of the organization?	10b		
	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a		Х
	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		37	
	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise		v	
	to conflicts?	12b	X	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe	40	х	
10	in Schedule O how this is done	12c 13	X	
13 14	Does the organization have a written whistleblower policy?  Does the organization have a written document retention and destruction policy?	14	-25	Х
15	Does the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent	17		
10	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
	Other officers or key employees of the organization	15b	X	
~	If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		Х
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ►MA			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available	for		
	public inspection. Indicate how you make these available. Check all that apply.			
40	Own website Another's website X Upon request	1 6"		
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, at	nd fina	ncial	
00	statements available to the public.	lion. Þ		
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organiza RICHARD BOWMAN $-781.239.5298$	LIOIT.		
	NICHOLS BUILDING, BABSON COLLEGE, BABSON PARK, MA 02457-0301			
	,,,	Form	<b>990</b> (	2010)

Form 990 (2010) BABSON COLLEGE 04-2103544 Page 7

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Х

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)	Γ		((	<b>C)</b>			(D)	(E)	(F)
Name and Title	Average			Pos				Reportable	Reportable	Estimated
	hours per	(cl	heck	all t	that	app	ly)	compensation	compensation	amount of
	week (describe	ector						from the	from related organizations	other compensation
	hours for	Individual trustee or director	98			ated		organization	(W-2/1099-MISC)	from the
	related	nstee.	Institutional trustee		8	nbens		(W-2/1099-MISC)		organization
	organizations	d nal t	rtiona	_	Key employee	st cor	<u></u>			and related
	in Schedule O)	Indivi	Institu	Officer	Key er	Highest compensated employee	Former			organizations
MICHAEL J. ANGELAKIS	, o,									
TRUSTEE	1.20	X						0.	0.	0.
JACQUELINE GIORDANO BEDARD										
TRUSTEE	1.20	Х						0.	0.	0.
THE HONOR, CRAIG BENSON										
VICE CHAIR OF BOARD OF TRUSTEES	1.20	Х		Х				0.	0.	0.
WILLIAM G. BURRILL										
TRUSTEE	1.20	Х						0.	0.	0.
WILLIAM D. BYGRAVE										
TRUSTEE	1.20	Х						20,000.	0.	0.
JOSEPH P. CAMPANELLI										
TRUSTEE	1.20	Х						0.	0.	0.
KAREN K. CHANDOR									_	_
TRUSTEE	1.20	Х						0.	0.	0.
ANTHONY R. CHIASSON	1 00	l								•
TRUSTEE	1.20	Х						0.	0.	0.
PAUL W. CHISHOLM	1 20	,,								0
TRUSTEE	1.20	Х						0.	0.	0.
THEODORE A CLARK	1 20	7.							0.	0
TRUSTEE	1.20	Х						0.	0.	0.
STEPHEN D. CUTLER TRUSTEE	1.20	x						0.	0.	0.
TIMOTHY A. DEMELLO	1.20	^						0.	0.	<u> </u>
TRUSTEE	1.20	X						0.	0.	0.
GARY T. DICAMILLO	1.20								0.	
TRUSTEE	1.20	x						5,360.	0.	0.
FRANK M. FISCHER	1.20	123						3,300.	•	
TRUSTEE	1.20	x						0.	0.	0.
STEVEN A. GAKLIS		<del> </del>						•		
TRUSTEE	1.20	x						0.	0.	0.
THOMAS F. GILBANE, JR.										
TRUSTEE	1.20	x						0.	0.	0.
GLORIA M. GUTIERREZ										
TRUSTEE	1.20	Х						0.	0.	0.

032007 12-21-10

Form 990 (2010) BABSON C									04-2103	544	Pa	age <b>8</b>
Part VII   Section A. Officers, Directors, To	rustees, Key Ei (B)	mple	oyee			ligh	est					
(A)		<b>(C)</b> Position					(D)	(E)		(F)		
Name and title	Average hours per	(6				ı app	LΛ	Reportable	Reportable		mate	
	week	-(0	T	l all	IIIai	арр Г	'y <i>)</i>	compensation from	compensation from related		unt d ther	ΣT
	(describe	ctor						the	organizations	compe		tion
	hours for	or dire	ω.			rted		organization	(W-2/1099-MISC)		n the	
	related	stee	fruste		a.	bens		(W-2/1099-MISC)		orgar	nizati	on
	organizations	ual tri	ional		ploye	t com				and i		
	in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organ	izatio	ons
MUHAMMAD H. HABIB												
TRUSTEE	1.20	Х						0.	0.			0.
DR. MYRA M. HART												
TRUSTEE	1.20	Х						0.	0.			0.
BRUCE T. HERRING	1								_			_
TRUSTEE	1.20	X						0.	0.			0.
MARLA M. CAPOZZI		l										_
TRUSTEE	1.20	Х						0.	0.			0.
LOUIS J. LAVIGNE, JR.	1	l										_
TRUSTEE	1.20	Х						0.	0.			0.
ERIC G. JOHNSON	1 20	,,							0			^
TRUSTEE	1.20	Х						0.	0.			0.
ALLEN E. LEWIS TRUSTEE	1.20	x						0.	0.			0.
FRED S.C. KIANG	1.20	<u> </u>						0.	0.			<u> </u>
TRUSTEE	1.20	x						0.	0.			0.
CARLETON F. KILMER	1.20	1						-	<u> </u>			<u>.</u>
TRUSTEE	1.20	$ _{\mathbf{x}}$						0.	0.			0.
1b Sub-total						┢		25,360.	0.			0.
c Total from continuation sheets to Part \						•		5,954,245.	0.	674	, 49	95.
d Total (add lines 1b and 1c)								5,979,605.	0.	674		
2 Total number of individuals (including but							no re	eceived more than \$100	,000 in reportable			
compensation from the organization												168
										Y	'es	No
3 Did the organization list any former office												
line 1a? If "Yes," complete Schedule J for	such individual									3	X	
4 For any individual listed on line 1a, is the s	sum of reportab	le co	omp	ensa	atior	n and	d otl	her compensation from	the organization			
and related organizations greater than \$1										4	X	
5 Did any person listed on line 1a receive or	accrue compe			rom	any	unr unr	elat	ted organization or indivi	idual for services			37

**Section B. Independent Contractors** 

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization.

the organization:	_	
(A) Name and business address	(B)  Description of services	(C) Compensation
ZONE MECHANICAL, INC.		<u>.</u>
·	HAVC	1,112,799.
FIFTY EGGS, LLC.		
36 WARELAND ROAD, WELLESLEY, MA 02481	CONSULTING SERVICE	1,044,463.
BLITZ MEDIA INC.		
254 SECOND AVENUE, NEEDHAM, MA 02494	MARKETING	588,485.
BIGELOW & FLEMING, LLC		
14 NORFOLK AVENUE, EASTON, MA 02375	CONSTRUCTION	305,940.
PRICEWATERHOUSECOOPERS, LLP		
P O BOX 7247-8001, PHILADELPHIA, PA 01917	EXTERNAL AUDITOR	200,240.
2 Total number of independent contractors (including but not limited to those liste	ed above) who received more than	
\$100,000 in compensation from the organization > 13		

SEE PART VII, SECTION A CONTINUATION SHEETS

rendered to the organization? If "Yes," complete Schedule J for such person

Form **990** (2010)

X

Form 990 (2010) BABSON	COLLEGE								04-210	3544
Part VII Section A. Officers, Directors,	Trustees, Key E	mplo	oyee	s, a	nd ŀ	ligh	est	Compensated Employ	rees (continued)	
(A) Name and title	(B) Average hours	(cl	heck	(C Posi all t	ition		oly)	( <b>D)</b> Reportable compensation	(E) Reportable compensation	(F) Estimated amount of
	per week	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
KAY KOPLOVITZ										
TRUSTEE	1.20	Х						0.	0.	0.
DAVID F. LAMERE										
TRUSTEE	1.20	Х						0.	0.	0.
WARREN K.K. LUKE	1									
TRUSTEE	1.20	Х						0.	0.	0.
ANDRONICO LUKSIC										
TRUSTEE	1.20	Х						0.	0.	0.
DR. RICHARD K. MILLER	1									
TRUSTEE	1.20	Х						0.	0.	0.
JUNICHI MURATA	1 00	l								
TRUSTEE	1.20	Х						0.	0.	0.
JEREMIAH J. NOONAN	1 00	l							_	
TRUSTEE	1.20	Х						0.	0.	0.
RICHARD A. RENWICK	1 00	l								
TRUSTEE	1.20	Х						0.	0.	0.
THOMAS N. RILEY	1 20	,,								
TRUSTEE	1.20	Х						0.	0.	0.
KENNETH G. ROMANZI TRUSTEE	1.20	x						0.	0.	0.
GOBIND SAHNEY										
TRUSTEE	1.20	Х						0.	0.	0.
THOMAS T. STALLKAMP										
CHAIR, BOARD OF TRUSTEES	1.20	Х		Х				0.	0.	0.
DELIA H. THOMPSON										
VICE CHAIR OF BOARD OF TRUSTEES	1.20	Х		Х				0.	0.	0.
MARTHA D. VORLICEK	1 20	\ <del>,</del>						0.	0.	_
TRUSTEE RONALD G. WEINER	1.20	Х						0.	0.	0.
TRUSTEE	1.20	x						0.	0.	0.
ROBERT E. WEISSMAN	1.20							0.	0.	
TRUSTEE	1.20	x						0.	0.	0.
JOSEPH L. WINN	1.20	123						•	· ·	
TRUSTEE	1.20	x						0.	0.	0.
GARY ZWERLING	<del>-</del>	† <u></u>		Н					, , ,	
TRUSTEE	1.20	x						0.	0.	0.
LEONARD A. SCHLESINGER										
PRESIDENT	40.00	x		х				545,344.	0.	199,781.
SHAHID ANSARI										
PROVOST	40.00			х				312,504.	0.	24,529.
Total to Part VIII Section A line 1a	•									
Total to Part VII, Section A, line 1c								<u> </u>	l .	

Name and title	(F)
C  C  C  C  C  C  C  C  C  C  C  C  C	mated
hours   per   week   pe	
Per   Week   Dec	
Week   1998	unt of
MARY ROSE   V.P. FOR ADMINISTRATION   40.00   X   201,038   0 . 26	her
MARY ROSE  V.P. FOR ADMINISTRATION  40.00  X  201,038.  0.26 DEBORAH SINAY  V.P. FOR INSTITUTIONAL ADV.  40.00  X  202,034.  0.13 CAROL HACKER  VP OF BABSON ALUMNI & FRIENDS  40.00  X  192,894.  0.18 PHILIP SHAPIRO  VP FOR FINANCE & CFO  40.00  X  267,108.  0.29 JONATHAN MOLL  VP AND GENERAL COUNSEL  40.00  X  224,529.  0.27 SAMUEL DUNN  CRIEF INFORMATION OFFICER  40.00  X  230,918.  0.16 RICHARD VOOS  CLERK  40.00  X  240,444.  0.26 TRACEE PETRILLO  CLEKK  40.00  X  111,522.  0.13 ELAINE EISENMAN  DEAN OF BABSON EXE. EDU.  40.00  X  290,166.  0.62 SHELLEY KAPLAN  AVP FOR FACILITIES MGT.  40.00  X  287,180.  0.26 DENNIS CERU J.  FACULTY  40.00  X	
MARY ROSE  V.P. FOR ADMINISTRATION  40.00  X  201,038.  0.26 DEBORAH SINAY  V.P. FOR INSTITUTIONAL ADV.  40.00  X  202,034.  0.13 CAROL HACKER  VP OF BABSON ALUMNI & FRIENDS  40.00  X  192,894.  0.18 PHILIP SHAPIRO  VP FOR FINANCE & CFO  40.00  X  267,108.  0.29 JONATHAN MOLL  VP AND GENERAL COUNSEL  40.00  X  224,529.  0.27 SAMUEL DUNN  CRIEF INFORMATION OFFICER  40.00  X  230,918.  0.16 RICHARD VOOS  CLERK  40.00  X  240,444.  0.26 TRACEE PETRILLO  CLEKK  40.00  X  111,522.  0.13 ELAINE EISENMAN  DEAN OF BABSON EXE. EDU.  40.00  X  290,166.  0.62 SHELLEY KAPLAN  AVP FOR FACILITIES MGT.  40.00  X  287,180.  0.26 DENNIS CERU J.  FACULTY  40.00  X	
MARY ROSE  V.P. FOR ADMINISTRATION  40.00  X  201,038.  0.26  DEBORAH SINAY  V.P. FOR INSTITUTIONAL ADV.  40.00  X  202,034.  0.13  CAROL HACKER  VP OF BABSON ALUMNI & FRIENDS  40.00  X  192,894.  0.18  PHILIP SHAPIRO  VP FOR FINANCE & CFO  40.00  X  267,108.  0.29  JONATHAN MOLL  VP AND GENERAL COUNSEL  40.00  X  224,529.  0.27  SAMUEL DUNN  CHIEF INFORMATION OFFICER  40.00  X  230,918.  0.16  RICHARD VOOS  CLERK  40.00  X  240,444.  0.26  TRACEE PETRILLO  CLERK  40.00  X  111,522.  0.13  ELAINE EISENMAN  DEAN OF BABSON EXE. EDU.  40.00  X  290,166.  0.62  SHELLEY KAPLAN  AVP FOR FACILITIES MGT.  40.00  X  287,180.  0.26  DENNIS CERU J.  FACULTY  40.00  X	related
MARY ROSE  V.P. FOR ADMINISTRATION  40.00  X  201,038.  0.26 DEBORAH SINAY  V.P. FOR INSTITUTIONAL ADV.  40.00  X  202,034.  0.13 CAROL HACKER  VP OF BABSON ALUMNI & FRIENDS  40.00  X  192,894.  0.18 PHILIP SHAPIRO  VP FOR FINANCE & CFO  40.00  X  267,108.  0.29 JONATHAN MOLL  VP AND GENERAL COUNSEL  40.00  X  224,529.  0.27 SAMUEL DUNN  CRIEF INFORMATION OFFICER  40.00  X  230,918.  0.16 RICHARD VOOS  CLERK  40.00  X  240,444.  0.26 TRACEE PETRILLO  CLEKK  40.00  X  111,522.  0.13 ELAINE EISENMAN  DEAN OF BABSON EXE. EDU.  40.00  X  290,166.  0.62 SHELLEY KAPLAN  AVP FOR FACILITIES MGT.  40.00  X  287,180.  0.26 DENNIS CERU J.  FACULTY  40.00  X	izations
MARY ROSE V.P. FOR ADMINISTRATION 40.00 X 201,038. 0.26 DEBORAH SINAY V.P. FOR INSTITUTIONAL ADV. 40.00 X 202,034. 0.13 CAROL HACKER VP OF BABSON ALUMNI & FRIENDS 40.00 X 192,894. 0.18 PHILIP SHAPIRO VP FOR FINANCE & CFO 40.00 X 267,108. 0.29 JONATHAN MOLL VP AND GENERAL COUNSEL 40.00 X 224,529. 0.27 SAMUEL DUNN CHIEF INFORMATION OFFICER 40.00 X 230,918. 0.16 RICHARD VOOS CLERK 40.00 X 240,444. 0.26 TRACEE PETRILLO CLERK 40.00 X 111,522. 0.13 ELAINE EISENMAN DEAN OF BABSON EXE. EDU. 40.00 X 290,166. 0.30 DENNIS HANNO DENNOF BABSON EXE. EDU. 40.00 X 290,166. 0.62 SHELLEY KAPLAN AVF FOR FACILITIES MGT. 40.00 X 287,180. 0.26 DENNIS CERU J. FACULTY 40.00 X 318,418. 0.16 PATRICIA GUINAN FACULTY 40.00 X 40.8898. 0.20 PAUL MULLIGAN	
V.P. FOR ADMINISTRATION       40.00       X       201,038.       0. 26         DEBORAH SINAY       40.00       X       202,034.       0. 13         CAROL HACKER       VP OF BABSON ALUMNI & FRIENDS       40.00       X       192,894.       0. 18         PHILIP SHAPIRO       VP FOR FINANCE & CFO       40.00       X       267,108.       0. 29         JONATHAN MOLL       VP AND GEMERAL COUNSEL       40.00       X       224,529.       0. 27         SAMUEL DUNN       X       230,918.       0. 16         RICHARD VOOS       X       240,444.       0. 26         TRACEE PETRILLO       X       240,444.       0. 26         TRACEE PETRILLO       X       111,522.       0. 13         ELAINE EISENMAN       40.00       X       312,596.       0. 30         DENNIS HANNO       X       290,166.       0. 62         SHELLEY KAPLAN       40.00       X       25,890.       0. 18         AVF FOR FACILITIES MGT.       40.00       X       287,180.       0. 26         DENNIS CERU J.       40.00       X       318,418.       0. 16         PATRICIA GUINAN       40.00       X       40.00       X       40.00       X <td< td=""><td></td></td<>	
DEBORAH SINAY V.P. FOR INSTITUTIONAL ADV. 40.00 X 202,034. 0.13 CAROL HACKER V.P. FOR INSTITUTIONAL ADV. 40.00 X 192,894. 0.18 PHILIP SHAPIRO VP FOR BABSON ALUMNI & FRIENDS 40.00 X 267,108. 0.29 JONATHAN MOLL VP AND GENERAL COUNSEL 40.00 X 224,529. 0.27 SAMUEL DUNN CHIEF INFORMATION OFFICER 40.00 X 230,918. 0.16 RICHARD VOOS CLERK 40.00 X 240,444. 0.26 TRACEE FETRILLO CLERK 40.00 X 111,522. 0.13 ELAINE EISENMAN DEAN OF BABSON EXE. EDU. DEAN OF BABSON EXE. EDU. DEAN OF UNDERGR. SCHOOL SHELLEY KAPLAN AVF FOR FACILITIES MGT. 40.00 X 287,180. 0.26 DENNIS CERU J. FACULTY 40.00 X 318,418. 0.16 PATRICIA GUINAN FACULTY 40.00 X 40.	
V.P. FOR INSTITUTIONAL ADV.	<u>,852</u>
CAROL HACKER  VP OF BABSON ALUMNI & FRIENDS  ### FILIP SHAPIRO  VP FOR FINANCE & CFO  JONATHAN MOLL  VP AND GENERAL COUNSEL  VP AND GENERAL COUNSEL  ACCURATE A COUNSEL  WITH STATES A COUNSEL  ACCURATE A COUNSE  ACCURATE A COUNCE  ACCURATE A COUN	
VP OF BABSON ALUMNI & FRIENDS         40.00         X         192,894.         0. 18           PHILIP SHAPIRO         VP FOR FINANCE & CFO         40.00         X         267,108.         0. 29           JONATHAN MOLL         VP AND GENERAL COUNSEL         40.00         X         224,529.         0. 27           SAMUEL DUNN         CHIEF INFORMATION OFFICER         40.00         X         230,918.         0. 16           RICHARD VOOS         CLERK         40.00         X         240,444.         0. 26           TRACEE PETRILLO         X         111,522.         0. 13           ELAINE EISENMAN         X         312,596.         0. 30           DEAN OF BABSON EXE. EDU.         40.00         X         290,166.         0. 62           SHELLEY KAPLAN         X         290,166.         0. 62           MURATA DEPALLI         40.00         X         287,180.         0. 26           DENNIS CERU J.         40.00         X         287,180.         0. 26           DENNIS CERU J.         40.00         X         318,418.         0. 16           PACULTY         40.00         X         408,898.         0. 20	<u>,</u> 797
PHILIP SHAPIRO  VP FOR FINANCE & CFO  JONATHAN MOLL  VP AND GENERAL COUNSEL  A0.00  X  Z24,529.  0. 27  SAMUEL DUNN  CHIEF INFORMATION OFFICER  A0.00  X  Z30,918.  0. 16  RICHARD VOOS  CLERK  A0.00  X  Z40,444.  0. 26  TRACEE PETRILLO  CLERK  A0.00  X  Z40,444.  0. 26  TRACEE PETRILLO  CLERK  A0.00  X  Z111,522.  0. 13  ELAINE EISENMAN  DEAN OF BABSON EXE. EDU.  DENNIS HANNO  DEENIS HANNO  DEAN OF UNDERGR. SCHOOL  SHELLEY KAPLAN  AVP FOR FACILITIES MGT.  RAGHU TADEPALLI  MURATA DEAN, GRAD. SCHOOL  DENNIS CERU J.  FACULTY  A0.00  X  Z67,108.  2247,129.  0. 27  240.00  X  Z30,918.  0. 16  C. 240,444.  0. 26  TIL,522.  0. 13  TIL,522.  0. 14  TIL,522.  0. 16  TIL,522.	
VP FOR FINANCE & CFO         40.00         X         267,108.         0.29           JONATHAN MOLL         VP AND GENERAL COUNSEL         40.00         X         224,529.         0.27           SAMUEL DUNN         CHIEF INFORMATION OFFICER         40.00         X         230,918.         0.16           RICHARD VOOS         CLERK         40.00         X         240,444.         0.26           TRACEE PETRILLO         X         111,522.         0.13           ELAINE EISENMAN         A0.00         X         312,596.         0.30           DENNIS HANNO         DEAN OF UNDERGR. SCHOOL         40.00         X         290,166.         0.62           SHELLEY KAPLAN         AVP FOR FACILITIES MGT.         40.00         X         155,890.         0.18           RAGHU TADEPALLI         MURATA DEAN, GRAD. SCHOOL         40.00         X         287,180.         0.26           DENNIS CERU J.         FACULTY         40.00         X         318,418.         0.16           FACULTY         40.00         X         40.8,898.         0.20	,236
JONATHAN MOLL  VP AND GENERAL COUNSEL	C 17.1
VP AND GENERAL COUNSEL         40.00         X         224,529.         0.27           SAMUEL DUNN         CHIEF INFORMATION OFFICER         40.00         X         230,918.         0.16           RICHARD VOOS         CLERK         40.00         X         240,444.         0.26           TRACEE PETRILLO         CLERK         40.00         X         111,522.         0.13           DEAN OF BABSON EXE. EDU.         40.00         X         312,596.         0.30           DENNIS HANNO         DEAN OF UNDERGR. SCHOOL         40.00         X         290,166.         0.62           SHELLEY KAPLAN         AVP FOR FACILITIES MGT.         40.00         X         155,890.         0.18           RAGHU TADEPALLI         MURATA DEAN, GRAD. SCHOOL         40.00         X         287,180.         0.26           DENNIS CERU J.         40.00         X         318,418.         0.16           PAULTY         40.00         X         408,898.         0.20	<u>,671</u>
SAMUEL DUNN CHIEF INFORMATION OFFICER 40.00 X 230,918. 0. 16 RICHARD VOOS CLERK 40.00 X 240,444. 0. 26 TRACEE PETRILLO CLERK 40.00 X 111,522. 0. 13 ELAINE EISENMAN DEAN OF BABSON EXE. EDU. 40.00 X 312,596. 0. 30 DENNIS HANNO DEAN OF UNDERGR. SCHOOL 40.00 X 290,166. 0. 62 SHELLEY KAPLAN AVP FOR FACILITIES MGT. 40.00 X 155,890. 0. 18 RAGHU TADEPALLI MURATA DEAN,GRAD. SCHOOL 40.00 X 287,180. 0. 26 DENNIS CERU J. FACULTY 40.00 X 318,418. 0. 16 PATRICIA GUINAN FACULTY 40.00 X 408,898. 0. 20 PAUL MULLIGAN	,988
RICHARD VOOS CLERK 40.00 X 240,444. 0. 26 TRACEE PETRILLO CLERK 40.00 X 111,522. 0. 13 ELAINE EISENMAN DEAN OF BABSON EXE. EDU. 40.00 X 312,596. 0. 30 DENNIS HANNO DEAN OF UNDERGR. SCHOOL 40.00 X 290,166. 0. 62 SHELLEY KAPLAN AVP FOR FACILITIES MGT. 40.00 X 155,890. 0. 18 RAGHU TADEPALLI MURATA DEAN,GRAD. SCHOOL 40.00 X 287,180. 0. 26 DENNIS CERU J. FACULTY 40.00 X 318,418. 0. 16 PATRICIA GUINAN FACULTY 40.00 X 408,898. 0. 20 PAUL MULLIGAN	, , , ,
RICHARD VOOS  CLERK  40.00 X 240,444. 0.26  TRACEE PETRILLO  CLERK  40.00 X 111,522. 0.13  ELAINE EISENMAN  DEAN OF BABSON EXE. EDU. 40.00 X 312,596. 0.30  DENNIS HANNO  DEAN OF UNDERGR. SCHOOL 40.00 X 290,166. 0.62  SHELLEY KAPLAN  AVP FOR FACILITIES MGT. 40.00 X 155,890. 0.18  RAGHU TADEPALLI  MURATA DEAN,GRAD. SCHOOL 40.00 X 287,180. 0.26  DENNIS CERU J.  FACULTY 40.00 X 318,418. 0.16  PATRICIA GUINAN  FACULTY 40.00 X 408,898. 0.20  PAUL MULLIGAN	,571
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DENNIS HANNO DEAN OF UNDERGR. SCHOOL  SHELLEY KAPLAN  AVP FOR FACILITIES MGT.  AVP FOR FACILITIES MGT.  MURATA DEAN, GRAD. SCHOOL  DENNIS CERU J.  FACULTY  PATRICIA GUINAN  FACULTY  PAUL MULLIGAN  AVA DENNIS CERU J.  AVA DENNI	
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### RAGHU TADEPALLI  MURATA DEAN,GRAD. SCHOOL 40.00 X 287,180. 0. 26  DENNIS CERU J.  FACULTY 40.00 X 318,418. 0. 16  PATRICIA GUINAN  FACULTY 40.00 X 408,898. 0. 20  PAUL MULLIGAN	
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FACULTY 40.00 X 408,898. 0. 20 PAUL MULLIGAN	,869
PAUL MULLIGAN	056
	, 950
FACULTY   40.00       X   306,211.   0. 17	,092
JAY RAO	7032
	,915
JOSEPH WEINTRAUB	7723
	,679
MICHAEL FETTERS	
FORMER PROVOST/FACULTY 40.00   X 302,397. 0. 19	,887
PATRICIA GREENE	
FORMER PROVOST/FACULTY 40.00 X 305,780. 0. 24	,284
Total to Part VII, Section A, line 1c 5,954,245.	,495

Pa	rt VII	Statement of Revenue					
				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1 a b c d e f g h	Related organizations  Government grants (contributions)  All other contributions, gifts, grants, and		23762424.			
Program Service Revenue	2 a b c d e f	TUITION & FEES 90  ROOM & BOARD ED/NON-ED PROG. REV. OTHER ED PROG/AUX.ACT. 71	ness Code 0099 1 0099 0099 .3990	29198421. 21033831. 20450004. 509,274. 287,764.	21033831.	509,274. 287,764.	
	3 4 5	Investment income (including dividends, interest, and other similar amounts)  Income from investment of tax-exempt bond proceed Royalties	nd 1	-2,379.		180,450.	1783398. -2,379.
Other Revenue	b c d 7 a	Gross Rents 1340367.  Less: rental expenses Rental income or (loss) 1340367.  Net rental income or (loss)	Personal  1 Other	L,340,367.			1340367.
	c d	and sales expenses Gain or (loss)  Net gain or (loss)  Gross income from fundraising events (not including \$ 55,901 • of contributions reported on line 1c). See		1,270,593.		56,107.	4214486.
	с 9 а	Less: direct expenses b 53  Net income or (loss) from fundraising events  Gross income from gaming activities. See	, 895. , 636. , 410.	-18,741.			-18,741.
	c 10 a b	Net income or (loss) from gaming activities  Gross sales of inventory, less returns and allowances a Less: cost of goods sold b	<b>&gt;</b>	7,957.	7,957.		
	11 a b c		ness Code				
03200 12-21	e 12	All other revenue  Total. Add lines 11a-11d  Total revenue. See instructions.	<b>&gt;</b> 2	202803363.	170690213.	1033595.	7317131. Form <b>990</b> (2010)

#### Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete colu	nn (A) but are not required to complete columns (B), (C),	and (D)
All other organizations must complete cold	in (A) but are not required to complete columns (b), (c),	and (D).

	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C)  Management and general expenses	( <b>D)</b> Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the U.S. See Part IV, line 21	977,942.	977,942.		
2	Grants and other assistance to individuals in				
	the U.S. See Part IV, line 22	28,697,352.	28,697,352.		
3	Grants and other assistance to governments,				
	organizations, and individuals outside the U.S.				
	See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	4 4 2 2 5 5 2	4 400 450	0 500 544	222 522
	trustees, and key employees	4,139,562.	1,120,459.	2,630,511.	388,592.
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and	056 650	056 650		
	persons described in section 4958(c)(3)(B)	256,652.		F 060 757	0 070 015
7	Other salaries and wages	65,791,502.	57,657,830.	5,862,757.	2,270,915.
8	Pension plan contributions (include section 401(k)	4 744 000	2 250 505	2 172 724	220 021
_	and section 403(b) employer contributions)	4,744,260.		2,172,734.	220,931.
9	Other employee benefits	10,250,489.		916,807.	353,814.
10	Payroll taxes	4,382,187.	3,891,382.	390,015.	100,790.
11	Fees for services (non-employees):				
	Management	317,427.		317,427.	
	Legal	271,140.		271,140.	
	Accounting	2/1,140.		2/1,140.	
	Lobbying				
e					
f	Investment management fees				
	Other	4,123,107.	3,868,948.	224,009.	30,150.
12 13	Advertising and promotion	5,563,577.	4,413,867.	1,000,535.	149,175.
14	Office expenses Information technology	8,587,480.	8,129,401.	431,501.	26,578.
15	Royalties	0,307,1301	0,225,2020	101/0010	20,0100
16	Occupancy	6,397,337.	6,356,241.	40,046.	1,050.
17	Travel	5,682,417.		1,316,947.	174,209.
18	Payments of travel or entertainment expenses	, , , ,	, , ,	, , -	,
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	1,424,304.	1,363,626.	54,032.	6,646.
20	Interest	5,521,452.		-	-
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	9,563,533.	9,393,662.	129,607.	40,264.
23	Insurance				
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24f. If line				
	24f amount exceeds 10% of line 25, column (A)				
	amount, list line 24f expenses on Schedule 0.)  FOOD & BEVERAGE SERVICE	7,625,581.	7,625,581.		
a L	OTHER EXPENSES	4,995,685.	2,840,046.	2,153,889.	1,750.
b	PROFESSIONAL CONSULTING	4,567,809.	3,782,089.	753,563.	32,157.
ر C	ROOM, CONF. & ADMIN.	2,519,349.	2,499,961.	19,388.	52,157.
d e	PURCHASED SERVICES	1,940,142.	965,723.	974,419.	
e f	All other expenses	1,010,1120	505,725	J, 4, 44J	
25	Total functional expenses. Add lines 1 through 24f	188,340,286	164,883,938.	19,659,327.	3,797,021.
26	Joint costs. Check here Jif following SOP	,,,	,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-, ,
_0	98-2 (ASC 958-720). Complete this line only if the				
	organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
		ı	I .	1	Farm 000 (0010)

Pa	rt X	Balance Sheet			-
			(A) Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing	43,585,373.	1	36,891,976.
	2	Savings and temporary cash investments		2	
	3	Pledges and grants receivable, net	26,564,238.	3	30,633,359.
	4	Accounts receivable, net	5,694,079.	4	6,598,558.
	5	Receivables from current and former officers, directors, trustees, key			
		employees, and highest compensated employees. Complete Part II			
		of Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section			
		4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
		employers and sponsoring organizations of section 501(c)(9) voluntary			
w		employees' beneficiary organizations (see instructions)		6	
Assets	7	Notes and loans receivable, net	4,425,514.	7	3,979,654.
	8	Inventories for sale or use		8	
	9	Prepaid expenses and deferred charges	4,052,850.	9	4,371,662.
	10a	Land, buildings, and equipment: cost or other			
		basis. Complete Part VI of Schedule D 10a 311,695,118.			
	b	Less: accumulated depreciation 10b 180,627,713.	131,021,049.	10c	131,067,405.
	11	Investments - publicly traded securities	137,085,797.	11	176,471,827.
	12	Investments - other securities. See Part IV, line 11	59,919,952.	12	66,780,845.
	13	Investments - program-related. See Part IV, line 11		13	
	14	Intangible assets	0 440 445	14	0.406.004
	15	Other assets. See Part IV, line 11	2,442,415.	15	2,496,881.
	16	Total assets. Add lines 1 through 15 (must equal line 34)	414,791,267.	16	459,292,167.
	17	Accounts payable and accrued expenses	14,527,978.	17	16,329,558.
	18	Grants payable	10 010 005	18	10 670 707
	19	Deferred revenue	12,013,385.	19	12,679,787.
	20	Tax-exempt bond liabilities	90,360,996.	20	86,987,896.
ies	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
Liabilities	22	Payables to current and former officers, directors, trustees, key employees,			
<u> </u>		highest compensated employees, and disqualified persons. Complete Part II			
_		of Schedule L	28,610,000.	22	27 045 000
	23	Secured mortgages and notes payable to unrelated third parties	20,010,000.	23	27,845,000.
	24	Unsecured notes and loans payable to unrelated third parties	19,197,708.	24	16,739,249.
	25	Other liabilities. Complete Part X of Schedule D	164,710,067.	25	160,739,249.
	26	Total liabilities. Add lines 17 through 25	104,710,007.	26	100,301,490.
"		Organizations that follow SFAS 117, check here   X and complete			
ĕ	07	lines 27 through 29, and lines 33 and 34.	97,707,481.	27	116,554,781.
alan	27	Unrestricted net assets	68,619,836.	28	91,218,598.
B	28	Temporarily restricted net assets	83,753,883.	29	90,937,298.
Net Assets or Fund Balances	29	Permanently restricted net assets  Organizations that do not follow SFAS 117, check here and	03,733,003.	29	50,551,250
Ē		complete lines 30 through 34.			
ts o	30	Capital stock or trust principal, or current funds		30	
3Se	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
tΑ	32	Retained earnings, endowment, accumulated income, or other funds		32	
Š	33	Total net assets or fund balances	250,081,200.	33	298,710,677.
	34	Total liabilities and net assets/fund balances	414,791,267.		459,292,167.
	UT	Total habilities and net assets/fund balances	,,,,, ,		, , , , , _

Pa	rt XI Reconciliation of Net Assets									
·u						X				
	Check if Schedule O contains a response to any question in this Part XI									
	T		202	0 N	2 2	63				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	202							
2	Total expenses (must equal Part IX, column (A), line 25)	2	188			<del>86.</del> 77.				
3										
4										
5	5 Other changes in net assets or fund balances (explain in Schedule O)									
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	298	,71	0,6	77.				
Pa	Part XII Financial Statements and Reporting									
	Check if Schedule O contains a response to any question in this Part XII					X				
					Yes	No				
1	Accounting method used to prepare the Form 990: Cash X Accrual Other									
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.								
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			2a		Х				
b	Were the organization's financial statements audited by an independent accountant?			2b	Х					
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,								
	review, or compilation of its financial statements and selection of an independent accountant?			2c	X	ĺ				
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch									
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issue									
-	separate basis, consolidated basis, or both:	G. 51. G.								
	Separate basis									
32	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	nale Aud	i+							
Ja	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	igie Auu	ir.	20	Х					
	Act and OMB Circular A-133?			3a	-22					
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ		τ		v					
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits.			3b	X	i				

#### **SCHEDULE A**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

## **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

BABSON COLLEGE

Employer identification number 04-2103544

P 2	irt i	Reason	ior Public Char	ity Status (All organiz	ations mu	st complet	e this pan	.) See insi	tructions.				
Γhe	organ	ization is not a	private foundation	because it is: (For lines 1	I through	11, check	only one b	ox.)					
1		A church, cor	nvention of churches	s, or association of churc	ches desc	ribed in <b>se</b>	ction 170	(b)(1)(A)(i)					
2	X	A school des	cribed in section 17	<b>0(b)(1)(A)(ii).</b> (Attach Sc	hedule E.)								
3		A hospital or	a cooperative hospi	tal service organization o	described	in <b>section</b>	170(b)(1)	A)(iii).					
4		A medical res	search organization	operated in conjunction	with a hos	pital desci	ribed in <b>se</b>	ction 170	(b)(1)(A)(ii	i). Enter t	he hospital	's nam	ne,
		city, and state	e:										
5		•		benefit of a college or ur	niversity ov	vned or or	perated by	a governi	mental uni	t describ	ed in		
_			( <b>b)(1)(A)(iv).</b> (Comple		,		,	Ü					
6				ent or governmental unit	t describe	d in sectio	n 170(h)(1	( <b>)</b> (Δ)(ν)					
7		•	,	eives a substantial part					or from the	general i	nublic desc	rihed i	in
•			<b>b)(1)(A)(vi).</b> (Comple		or ito oupp	ort from a	govornine	intal arm c	, 110111 1110	goriorari		iibca i	
8				ection 170(b)(1)(A)(vi).	(Complete	Dort II \							
9	Ħ			eives: (1) more than 33 1			rom oontri	hutiona m	aomharahi	n food or	ad aroon ro	oointo	from
9		•	•	` '							•	•	
		activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975.											
				•	.ioii 511 ta	x) iroiii bu	Siriesses a	acquired b	y trie orga	mzation a	aiter June 3	ou, 197	<i>7</i> 5.
40			509(a)(2). (Complete	•	- <b>4. 6</b>   -   1			F00(-)(/					
10	H	ū		perated exclusively to te	•	•			•	4 41			
11	ш	J		perated exclusively for th		′ '		,		,			or
				ations described in section				2). See <b>sec</b>	ction 509(a	a)(3). One	eck the box	tnat	
		describes the type of supporting organization and complete lines 11e through 11h.  a Type I b Type II c Type III - C Type III - Functionally integrated d Type III - Other											
		a ☐ Type I		• •			-	-		d ∟	Type III - ( 		
e		, ,	,	t the organization is not		,	,	,					an
				han one or more publicly						3(a)(1) or	section 509	9(a)(2).	
f		ū		ten determination from t	the IRS tha	atitisa Iy	pe I, Type	II, or Type	e III				
			rganization, check th										. Ш
õ	l	_		rganization accepted ar			•						
				irectly controls, either al								Yes	No
				upported organization?								-	
				n described in (i) above?									-
				person described in (i) of							11g(iii)		L
h	l	Provide the fo	ollowing information	about the supported org	ganization	(s).							
				/!!!\ Tuno of	l				(-1) I-	46			
(i		of supported	(ii) EIN	(iii) Type of organization		rganization			(vi) Is organizatio	tne on in col.	(vii) An	nount o	f
	orga	nization		(described on lines 1-9	in col. (i) lis governing		organizat (i) of your		(i) organiz U.S	ed in the	sup	port	
				above or IRC section			., .						
				(see instructions))	Yes	No	Yes	No	Yes	No			

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2010

032021 12-21-10

#### Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
6	Public support. Subtract line 5 from line 4.						
Sec	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in) ►	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7	Amounts from line 4						
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources						
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part IV.)						
11	Total support. Add lines 7 through 10						
12	Gross receipts from related activities,	etc. (see instruction	ons)			12	
13	First five years. If the Form 990 is for	the organization's	s first, second, thi	d, fourth, or fifth t	ax year as a sectio	n 501(c)(3)	
	organization, check this box and stop	here					<b>&gt;</b>
Sec	ction C. Computation of Publi	ic Support Pe	rcentage				
14	Public support percentage for 2010 (li	ine 6, column (f) di	ivided by line 11,	column (f))		14	%
15	Public support percentage from 2009	Schedule A, Part	II, line 14			15	%
16a	33 1/3% support test - 2010. If the or	•				•	
	stop here. The organization qualifies	as a publicly supp	orted organizatior	າ			▶□
b	33 1/3% support test - 2009. If the or						
	and <b>stop here.</b> The organization quali						
17a	10% -facts-and-circumstances test	-					
	and if the organization meets the "fac-	ts-and-circumstan	ces" test, check t	his box and <b>stop I</b>	<b>here.</b> Explain in Pa	rt IV how the orgar	nization
	meets the "facts-and-circumstances"						
b	10% -facts-and-circumstances test	t - <b>2009.</b> If the orga	anization did not c	heck a box on line	e 13, 16a, 16b, or 1	17a, and line 15 is	10% or
	more, and if the organization meets the		•				
	organization meets the "facts-and-circ						
18	Private foundation. If the organization	n did not check a	box on line 13, 16	a, 16b, 17a, or 17			
					Sche	edule A (Form 990	or 990-EZ) 2010

032022 12-21-10

#### Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support		,				
Calendar year (or fiscal year beginning in) ►	<b>(a)</b> 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
Gifts, grants, contributions, and membership fees received. (Do not						
include any "unusual grants.")						
Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
<b>7a</b> Amounts included on lines 1, 2, and						
3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6.)						
Section B. Total Support						
Calendar year (or fiscal year beginning in) ►	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
<b>b</b> Unrelated business taxable income						
(less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b  11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  12 Other income. Do not include gain						
or loss from the sale of capital assets (Explain in Part IV.)						
14 First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth t	ax year as a sectio	on 501(c)(3) organi	zation,
•	· ·			•		·
Section C. Computation of Publi	c Support Pe	rcentage				
15 Public support percentage for 2010 (li					15	%
16 Public support percentage from 2009					16	%
Section D. Computation of Inves	tment Incom	e Percentage				
17 Investment income percentage for 20					17	<u>%</u>
18 Investment income percentage from 2					18	<u>%</u>
<b>19a 33 1/3% support tests - 2010.</b> If the						
more than 33 1/3%, check this box ar						
b 33 1/3% support tests - 2009. If the	-					
line 18 is not more than 33 1/3%, che						
20 Private foundation. If the organization	n did not check a	box on line 14, 19	a, or 19b, check tl	his box and see in	structions	<u></u> ▶□

#### **SCHEDULE C**

(Form 990 or 990-EZ)

## **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

➤ See separate instructions.

OMB No. 1545-0047

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Department of the Treasury Internal Revenue Service ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ.

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35a (Proxy Tax), then

	ection 501(c)(4), (5), or (6) organiza	tions: Complete Part III.			
Name	of organization			Empl	oyer identification number
	BABSON		501/ \		04-2103544
Par	t I-A Complete if the org	ganization is exempt unde	er section 501(c)	or is a section 527 o	rganization.
<b>2</b> F	Provide a description of the organize Political expenditures Mours	·		▶\$	
Par	I-B Complete if the org	ganization is exempt unde	er section 501(c)(	(3).	
1 8	nter the amount of any excise tax				
<b>2</b> E	Inter the amount of any excise tax	incurred by organization manage	rs under section 4955	▶\$	
	the organization incurred a section				
	Vas a correction made?				
<b>b</b> li	f "Yes," describe in Part IV.				
Part	I-C Complete if the org	ganization is exempt unde	er section 501(c),	except section 501(	c)(3).
1 E	enter the amount directly expended	d by the filing organization for sec	tion 527 exempt funct	tion activities > \$	
<b>2</b> E	Enter the amount of the filing organ	ization's funds contributed to oth	er organizations for se	ection 527	
е	exempt function activities			▶\$	
<b>3</b> T	otal exempt function expenditures	s. Add lines 1 and 2. Enter here ar	nd on Form 1120-POL,	,	
li	ne 17b			▶\$	
<b>4</b> [	Did the filing organization file <b>Form</b>	<b>1120-POL</b> for this year?			Yes No
5 E	Inter the names, addresses and er	nployer identification number (EIN	I) of all section 527 po	litical organizations to whic	h the filing organization
n	nade payments. For each organiza	tion listed, enter the amount paid	from the filing organiz	zation's funds. Also enter th	ne amount of political
	contributions received that were pr			•	te segregated fund or a
p	political action committee (PAC). If	additional space is needed, provi	de information in Part	IV.	1
	<b>(a)</b> Name	<b>(b)</b> Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization.  If none, enter -0

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2010

LHA

Part II-A   Complete if the org	odeno Otropio	DIN COL	mpt under coetie	n 501(a)(3) and fil		103344 Page 2
(election under sec			inpi under sectio		ieu Foriii 5706	
<del></del>		• • • • • • • • • • • • • • • • • • • •	liate de sue une			
A Check ► ☐ if the filing organiza  B Check ► ☐ if the filing organiza		•	• .	oviciono apply		
Limi	ts on Lobi	ying Expe	nd "limited control" pro nditures unts paid or incurred.		(a) Filing organization's totals	<b>(b)</b> Affiliated group totals
1a Total lobbying expenditures to infl	uence pub	lic opinion (	grass roots lobbying)			
<b>b</b> Total lobbying expenditures to infl						
c Total lobbying expenditures (add I						
d Other exempt purpose expenditur						
e Total exempt purpose expenditure						
f Lobbying nontaxable amount. Ent						
If the amount on line 1e, column (a) o			bying nontaxable am			
Not over \$500,000			the amount on line 1e			
Over \$500,000 but not over \$1,00	0.000		00 plus 15% of the exc			
Over \$1,000,000 but not over \$1,5		•	00 plus 10% of the exc			
Over \$1,500,000 but not over \$17			00 plus 5% of the exce			
Over \$17,000,000	, ,	\$1,000,	•			
		+ - , ,				
g Grassroots nontaxable amount (er	nter 25% o	f line 1f)				
h Subtract line 1g from line 1a. If zer						
i Subtract line 1f from line 1c. If zero	,					
j If there is an amount other than ze	•					•
reporting section 4911 tax for this	_		,		[	Yes No
· •	•	4-Year Ave	eraging Period Under	Section 501(h)		
				n do not have to com es 2a through 2f on pa		
	Lobk	ying Expe	nditures During 4-Ye	ar Averaging Period		
Calendar year (or fiscal year beginning in)	(a) 2	2007	<b>(b)</b> 2008	(c) 2009	( <b>d)</b> 2010	(e) Total
2a Lobbying nontaxable amount						
<b>b</b> Lobbying ceiling amount (150% of line 2a, column(e))						
c Total lobbying expenditures						
d Grassroots nontaxable amount						
e Grassroots ceiling amount (150% of line 2d, column (e))						
f Grassroots lobbying expenditures						

Schedule C (Form 990 or 990-EZ) 2010

## Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

	` "				
		(	a)	(b	)
		Yes	No	Amo	unt
1	During the year, did the filing organization attempt to influence foreign, national, state or				
	local legislation, including any attempt to influence public opinion on a legislative matter				
	or referendum, through the use of:				
а	Volunteers?		X		
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?		X		
	Media advertisements?		X		
	Mailings to members, legislators, or the public?		X		
	Publications, or published or broadcast statements?		X		
	Grants to other organizations for lobbying purposes?		X		
	Direct contact with legislators, their staffs, government officials, or a legislative body?		X		
	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?	37	X		1
	Other activities? If "Yes," describe in Part IV	X			1.
j	Total. Add lines 1c through 1i		77		1.
	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		X		
	If "Yes," enter the amount of any tax incurred under section 4912				
	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?t III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6)(6)(6)(6)(6)(6)(6)(6)(6)(6)(6)(6)(6)	on F01/o	\/ <b>E</b> \_or_oo	otion	
Par	t III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).	011 50 1(0	)(5), or se	Cuon	
	30 1(c)(0).		1	Yes	No
_	Maria a chatantially all (000/ au maria) du an unacinad mandady atible by mariabase 0			-103	140
1	Were substantially all (90% or more) dues received nondeductible by members?			$\overline{}$	
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		2	$\longrightarrow$	
3 Dar	Did the organization agree to carryover lobbying and political expenditures from the prior year?  t III-B Complete if the organization is exempt under section 501(c)(4), section	on 501/c		ction	
ı aı	501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Pa				
	"Yes."		110 0 13 41	15WCI CU	
1	Dues, assessments and similar amounts from members		1		
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenditures)	cal			
	expenses for which the section 527(f) tax was paid).				
а	Current year		2a		
	Carryover from last year				
С	Total		2c		
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		3		
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the exceeds the amount on line 3, what portion of the exceeds the exc	cess			
	does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and	political			
	expenditure next year?		4		
5	Taxable amount of lobbying and political expenditures (see instructions)		5		
Par	t IV Supplemental Information				
Com	plete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; an	nd Part II-B,	, line 1i. Also	, complete	this part
for a	ny additional information.				

PART II-B, LINE 1(I), OTHER LOBBYING ACTIVITIES:

THE ORGANIZATION PAYS MEMBERSHIP DUES TO MEMBER ORGANIZATIONS WHICH MAY

ENGAGE IN LOBBYING ACTIVITIES. THEREFORE, A PORTION OF THE DUES MAY BE

ATTRIBUTABLE TO LOBBYING ACTIVITIES.

Schedule C (Form 990 or 990-EZ) 2010

#### **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

### **Supplemental Financial Statements**

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

2010
Open to Public Inspection

Name of the organization BABSON COLLEGE

Employer identification number 04-2103544

Par	rt I Organizations Maintaining Donor Advise	d Funds or Other Similar Fund	s or Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, line	e 6.	·
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in v	writing that the assets held in donor advi	sed funds
	are the organization's property, subject to the organization's	exclusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor ad		
	for charitable purposes and not for the benefit of the donor or		
	impermissible private benefit?		Yes No
Par			
1	Purpose(s) of conservation easements held by the organization	on (check all that apply).	
	Preservation of land for public use (e.g., recreation or e	ducation) Preservation of an hi	storically important land area
	Protection of natural habitat	Preservation of a cer	tified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualifi	ied conservation contribution in the form	of a conservation easement on the last
	day of the tax year.		
			Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
С	Number of conservation easements on a certified historic stru	ucture included in (a)	2c
d	Number of conservation easements included in (c) acquired a	after 8/17/06, and not on a historic struc	ture
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, release	eased, extinguished, or terminated by th	e organization during the tax
	year ▶		
4	Number of states where property subject to conservation eas	sement is located	
5	Does the organization have a written policy regarding the per		
	violations, and enforcement of the conservation easements it	holds?	Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,	and enforcing conservation easements	during the year
7	Amount of expenses incurred in monitoring, inspecting, and e	_	<u> </u>
8	Does each conservation easement reported on line 2(d) above		
	and section 170(h)(4)(B)(ii)?		
9	In Part XIV, describe how the organization reports conservation		
	include, if applicable, the text of the footnote to the organizat	ion's financial statements that describes	the organization's accounting for
<b>D</b>	conservation easements.	Ast Historical Transcome	NII O''I AI
Par	organizations Maintaining Collections of		otner Similar Assets.
	Complete if the organization answered "Yes" to Form		
1a	If the organization elected, as permitted under SFAS 116 (AS		
	historical treasures, or other similar assets held for public exh		ance of public service, provide, in Part XIV,
	the text of the footnote to its financial statements that describ		
b	If the organization elected, as permitted under SFAS 116 (AS		
	treasures, or other similar assets held for public exhibition, ec	ducation, or research in furtherance of pi	ublic service, provide the following amounts
	relating to these items:		<b>.</b> .
	(i) Revenues included in Form 990, Part VIII, line 1		
_	(ii) Assets included in Form 990, Part X		
2	If the organization received or held works of art, historical treation for the following and the base of the control of the co		ai gain, provide
_	the following amounts required to be reported under SFAS 1	· ·	<b>•</b>
a	Revenues included in Form 990, Part VIII, line 1		
а	Assets included in Form 990, Part X		Þ Þ

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2010

Pai	t III Organizations Maintaining C	ollections of Ar	t, Hist	orical Tr	easures,	or Othe	r Simila	ar Asse	ts (contir	nued)	
3	Using the organization's acquisition, accession	on, and other record	s, check	any of the	following the	at are a sig	gnificant	use of its	collection	items	
	(check all that apply):										
а	Public exhibition	d		oan or excl	hange progr	ams					
b	Scholarly research	е		Other							
С	Preservation for future generations										_
4	Provide a description of the organization's co	ollections and explain	n how the	ey further th	ne organizat	ion's exen	npt purpo	ose in Par	t XIV.		
5	During the year, did the organization solicit o	r receive donations of	of art, his	torical trea	sures, or oth	ner similar	assets				
	to be sold to raise funds rather than to be ma	aintained as part of t	he organ	ization's co	ollection?				Yes	□ N	o
Pai	t IV Escrow and Custodial Arran								line 9, or		
	reported an amount on Form 990, Part X, line 21.										
1a	Is the organization an agent, trustee, custodi	an or other intermed	liary for c	ontribution	s or other a	ssets not i	included				
	on Form 990, Part X? Yes No										
b	If "Yes," explain the arrangement in Part XIV										
									Amount		
С	Beginning balance						1c				
	Additions during the year										
	Distributions during the year										_
f	Ending balance										
2a	Did the organization include an amount on Fo	orm 990, Part X, line	21?					L	Yes	□ N	<u>-</u>
	If "Yes," explain the arrangement in Part XIV.										
Pai	t V Endowment Funds. Complete it	the organization an	swered "	Yes" to Fo	rm 990, Parl	: IV, line 10	).				
		(a) Current year	<b>(b)</b> Pr	ior year	(c) Two yea	rs back (	<b>d)</b> Three y	ears back	(e) Four	years bacl	k
1a	Beginning of year balance	197,005,749.	171,	024,282.	216,37	6,522.					
b	Contributions	18,192,624.	13,	840,252.	4,04	3,573.					
С	Net investment earnings, gains, and losses	37,390,554.	20,	723,572.	-38,84	2,574.					
d	Grants or scholarships	-1,953,530.	-1,	907,729.	-2,14	3,564.					
е	Other expenditures for facilities										
	and programs	-7,382,725.	-6,	674,628.	-8,40	9,675.					
f	Administrative expenses										
g	End of year balance	243,252,672.	197,	005,749.	171,02	4,282.					
2	Provide the estimated percentage of the year	r end balance held a	s:								_
а	Board designated or quasi-endowment	41.00	%								
b	Permanent endowment > 59.00	%									
С		<del>//</del>									
За	Are there endowment funds not in the posse	ssion of the organiza	ation that	are held a	nd administ	ered for th	e organiz	zation	_		
	by:									Yes No	 
	(i) unrelated organizations								3a(i)	X	
	(ii) related organizations								3a(ii)	X	_
b	If "Yes" to 3a(ii), are the related organizations										
4	Describe in Part XIV the intended uses of the	organization's endo	wment f	unds.							
Pai	t VI Land, Buildings, and Equipm	ent. See Form 990	, Part X,	line 10.							
	Description of investment	(a) Cost or of basis (investm		(b) Cost basis			cumulate reciation	ed	(d) Book	value	
1a	Land			48	9,673.				489	673	•
	Buildings		2		6,739.	136,7	37,5	89.11	2,509	,150	•
	Leasehold improvements			-		-					_
d	Equipment			32,10	5,537.	28,5	03,2	04.	3,602	2,333	-
	Other				3,169.				4,466		
	. Add lines 1a through 1e. (Column (d) must e		X, colum	n (B), line 1	0(c).)				1,067		

Schedule D (Form 990) 2010

	See Form 990, Part X,	IIIE 12.		
(a) Description of security or category	(b) Book value		(c) Method of valua	
(including name of security)	(2) 2001 value	Cos	t or end-of-year mar	ket value
(1) Financial derivatives				
(2) Closely-held equity interests				
(3) Other	CC 700 0	45 END OF W	IND MADKED	173 T TTT
(A) ALTERNATIVE INVESTMENTS	66,780,8	45. END-OF-YE	EAR MARKET	VALUE
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
(I)  Total (Col (b) must equal Form 000, Part V, col (B) line 12.)	66,780,8	15		
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.) ► Part VIII Investments - Program Related.				
rait viii investinents - Program Related.	See Form 990, Part X,		(c) Method of valua	tion:
(a) Description of investment type	(b) Book value	l l	t or end-of-year mar	
(1)		-	,	
(1)	+			
(3)	+			
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
Total. (Col (b) must equal Form 990, Part X, col (B) line 13.)	,			
Part IX Other Assets. See Form 990, Part X, lir				
	a) Description			(b) Book value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
Total. (Column (b) must equal Form 990, Part X, col (B) li			<b>&gt;</b>	
Part X Other Liabilities. See Form 990, Part X	X, line 25.			
1. (a) Description of liability		(b) Amount		
(1) Federal income taxes				
(2) GOVERNMENT ADVANCES FOR	STUDENT	2 000 102		
(3) LOANS		3,020,403.		
(4) MARKET VALUE OF INTEREST	RATE SWAP	12 710 046		
(5) CONTRACTS		13,718,846.		
(-)				
(6)				
(6) (7)				
(6) (7) (8)				
(6) (7) (8) (9)				
(6) (7) (8) (9) (10)				
(6) (7) (8) (9)		16,739,249.		

032053 12-20-10 Schedule D (Form 990) 2010

RΔ.	RS	$\Omega$	CC	٦T.	H. F.	CE

Sche	dule D (Form 990) 2010 BABSON COLLEGE				Z103344	Page •
Pa	t XI Reconciliation of Change in Net Assets from Form 990 to	Audited Finan	cial St	tatement	is	
1	Total revenue (Form 990, Part VIII, column (A), line 12)		1			
2	Total expenses (Form 990, Part IX, column (A), line 25)		2			
3	Excess or (deficit) for the year. Subtract line 2 from line 1		3			
4	Net unrealized gains (losses) on investments		4			
5	Donated services and use of facilities		5			
6	Investment expenses					
7	Prior period adjustments					
8	Other (Describe in Part XIV.)		8			
9	Total adjustments (net). Add lines 4 through 8					
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and		10			
Pai	t XII Reconciliation of Revenue per Audited Financial Stateme	nts With Reve	nue pe	er Return	ì	
1	Total revenue, gains, and other support per audited financial statements			1		
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:					
а	Net unrealized gains on investments	2a				
b	Donated services and use of facilities					
С	Recoveries of prior year grants					
d	Other (Describe in Part XIV.)					
е	Add lines 2a through 2d			2e		
3	Subtract line 2e from line 1			3		
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:					
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a				
b	Other (Describe in Part XIV.)					
С	Add lines <b>4a</b> and <b>4b</b>			4c		
5	Total revenue. Add lines <b>3</b> and <b>4c.</b> (This must equal Form 990, Part I, line 12.)			5		
Pai	t XIII Reconciliation of Expenses per Audited Financial Stateme	ents With Expe	enses	per Retu	rn	
1	Total expenses and losses per audited financial statements			1		
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:					
а	Donated services and use of facilities	2a				
b	Prior year adjustments					
С	Other losses					
d	Other (Describe in Part XIV.)					
е	Add lines 2a through 2d			2e		
3	Subtract line 2e from line 1					
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:					
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a				
b	Other (Describe in Part XIV.)	4b				
	Add lines 4a and 4b			4c		
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)			5		
Pai	t XIV Supplemental Information					
Com	olete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III	I, lines 1a and 4; Pa	art IV, lin	es 1b and 2	2b; Part V, line	4; Part
X, lin	e 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also comp	lete this part to pro	vide any	y additional	information.	
PAI	RT V, LINE 4: BABSON COLLEGE'S ENDOWMENT CO	ONSISTS OF	OVE	R 225		
INI	DIVIDUAL FUNDS WHICH HAVE BEEN ESTABLISHED	OVER TIME	FOR	VARIO	ous	
PUI	RPOSES, INCLUDING SCHOLARSHIPS, CHAIRS AND	PROFESSOR	SHIP	S, FA	CILITIES	; <u>,                                    </u>
ATI	ILETICS AND OTHER EDUCATIONAL SERVICES.					
	N	ama =======				
PAI	RT X, LINE 2: THE ORGANIZATION'S FINANCIAL	STATEMENT	'S DO	TON (	INCLUDE	
7. 7	TIN 49 ECOMNOME					
<u>A 1</u>	FIN 48 FOOTNOTE.					

#### **SCHEDULE E**

(Form 990 or 990-EZ)

► Complete if the organization answered "Yes" to Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48.

**Schools** 

OMB No. 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service

Name of the organization

► Attach to Form 990 or Form 990-EZ.

BABSON COLLEGE

Inspection Employer identification number

04 - 2103544

Par	rt I			
			YES	NO
1	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws,			
	other governing instrument, or in a resolution of its governing body?	1	Х	
2	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochure			
	catalogues, and other written communications with the public dealing with student admissions, programs, and sch	olarships? 2	Х	
3	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during	the		
	period of solicitation for students, or during the registration period if it has no solicitation program, in a way that ma	kes		
	the policy known to all parts of the general community it serves? If "Yes," please describe. If "No," please explain.			
	If you need more space, use Part II	3	Х	
	BABSON COLLEGE PROHIBITS DISCRIMINATING ON THE BASIS OF R.			
	COLOR, NATIONAL, OR ETHNIC ORIGIN, RELIGION, SEX, LIFESTY	LE,		
	SEXUAL ORIENTATION PREFERENCE, AGE, HANDICAP, OR VETERAN			
	STATUS. THIS POLICY IS PUBLISHED IN FACULTY & STAFF HANDBO	OK.		
4	Does the organization maintain the following?			
а	Records indicating the racial composition of the student body, faculty, and administrative staff?	4a	Х	
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory	basis? 4b	X	
С	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with	student		
	admissions, programs, and scholarships?	4c	Х	
d	Copies of all material used by the organization or on its behalf to solicit contributions?	4d	X	
	If you answered "No" to any of the above, please explain. If you need more space, use Part II.			
5	Does the organization discriminate by race in any way with respect to:			
а	Students' rights or privileges?	5a		Х
	Admissions policies?			Х
	Employment of faculty or administrative staff?			Х
	Scholarships or other financial assistance?			Х
	Educational policies?			Х
	Use of facilities?	l		Х
g	Athletic programs?			Х
	Other extracurricular activities?			Х
	If you answered "Yes" to any of the above, please explain. If you need more space, use Part II.			
6a	Does the organization receive any financial aid or assistance from a governmental agency?	6a	Х	
	Has the organization's right to such aid ever been revoked or suspended?			Х
	If you answered "Yes" to either line 6a or line 6b, explain on Part II.			
7	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of	f		
	Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No." explain on Part II	7	х	

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," explain on Part II

Schedule E (Form 990 or 990-EZ) 2010

#### **SCHEDULE F** (Form 990)

### **Statement of Activities Outside the United States**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization **Employer identification number** 04-2103544 BABSON COLLEGE

Part I General Infor	mation on A	ctivities Ou	tside the United States. Compl	lete if the organization answered "	Yes"
to Form 990, Pari	t IV, line 14b.		·	· ·	
1 For grantmakers. Does	the organization	maintain recor	ds to substantiate the amount of the g	rants or assistance, the	
grantees' eligibility for th	e grants or assis	stance, and the	selection criteria used to award the gra	ants or assistance?	Yes No
2 For grantmakers. Desc	ribe in Part V the	e organization's	procedures for monitoring the use of g	rant funds outside the United Stat	tes.
3 Activities per Region. (Th	ne following Part	I. line 3 table ca	an be duplicated if additional space is	needed.)	
(a) Region	<b>(b)</b> Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
CENTRAL AMERICA AND				STUDENT STUDY ABROAD	
THE CARIBBEAN	0	0	PROGRAM SERVICES	PROGRAMS	0.
EAST ASIA AND THE					
PACIFIC	0	0	PROGRAM SERVICES	EXECUTIVE EDUCATION	0.
EAST ASIA AND THE PACIFIC	0	0	PROGRAM SERVICES	STUDENT STUDY ABROAD PROGRAMS	0.
EUROPE	0	0	PROGRAM SERVICES	STUDENT STUDY ABROAD	0.
EUROPE	0	0	PROGRAM SERVICES	EXECUTIVE EDUCATION	0.
MIDDLE EAST AND NORTH AFRICA	0	0	PROGRAM SERVICES	EXECUTIVE EDUCATION	0.
NORTH AMERICA	0	0	PROGRAM SERVICES	EXECUTIVE EDUCATION	0.
RUSSIA AND NEWLY INDEPENDENT STATES	0		PROGRAM SERVICES	STUDENT STUDY ABROAD PROGRAMS	0.
3 a Sub-total	0	0			28,503,054.
c Totals (add lines 3a	0	0			28 503 054

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2010

Schedule F (Form 990) Part I Continuation	BABSON C on of Activitie		n. (Schedule F (Form 990), Part I, line	3)	03544 Page
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
SOUTH AMERICA	0	0	PROGRAM SERVICES	STUDENT STUDY ABROAD PROGRAMS	0
SOUTH AMERICA	0	0	PROGRAM SERVICES	EXECUTIVE EDUCATION	0
SOUTH ASIA	0	0	PROGRAM SERVICES	STUDENT STUDY ABROAD PROGRAMS	0
SUB-SAHARAN AFARICA	0	0	PROGRAM SERVICES	STUDENT STUDY ABROAD PROGRAMS	0
CENTRAL AMERICA AND THE CARIBBEAN	0	0	ALUMNI RELATIONS/FUNDRAISING		0
EAST ASIA AND THE PACIFIC	0	0	DEVELOPMENT/ALUMNI RELATIONS		0
EUROPE	0	0	ALUMNI RELATIONS/FUNDRAISING		0
MIDDLE EAST AND NORTH AFRICA	0	0	ALUMNI RELATIONS/FUNDRAISING		0
NORTH AMERICA	0	0	ALUMNI RELATIONS/FUNDRAISING		0
SOUTH AMERICA	0	0	ALUMNI RELATIONS/FUNDRAISING		0
Totals▶					

Schedule F (Form 990)    Part I   Continuati	BABSON C	OLLEGE	Onlandala E (Environ 2001) Boot I library	04-21	03544 Page
			n. (Schedule F (Form 990), Part I, line 3		1 10-11
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
SOUTH ASIA	0		ALUMNI RELATIONS/FUNDRAISING		0
CENTRAL AMERICA AND					
THE CARIBBEAN	0	0	INVESTMENT		28,503,054
Totals	•				28,503,054

2	Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by								
	the IRS, or for which the	e grantee or counse	el has provided a sectior	n 501(c)(3) equivalency letter					
3	Enter total number of of	ther organizations o	or entities				<b>&gt;</b>		

BABSON COLLEGE

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed. (h) Method of valuation (book, FMV, appraisal, other) (c) Number of (d) Amount of (f) Amount of (e) Manner of (g) Description of (a) Type of grant or assistance (b) Region cash grant recipients cash disbursement non-cash non-cash assistance assistance

1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	X Yes	□ No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)	Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see Instructions for Form 5471)	X Yes	□ No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)	X Yes	□ No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see Instructions for Form 8865)	X Yes	□ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713)	X Yes	□ No

Schedule F (Form 990) 2010

#### **SCHEDULE G**

(Form 990 or 990-EZ)

# Supplemental Information Regarding Fundraising or Gaming Activities

OMB No. 1545-0047

Open To Public

Department of the Treasury Internal Revenue Service

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Inspection

Name of the organization  BABSON	COLLEGE				04-2103	ntification number
Part I Fundraising Activities. required to complete this part	Complete if the organization answet.	ered "\	'es" to	o Form 990, Part IV, I	line 17. Form 990-E2	filers are not
<ul> <li>1 Indicate whether the organization rais</li> <li>a Mail solicitations</li> <li>b Internet and email solicitations</li> <li>c Phone solicitations</li> <li>d In-person solicitations</li> <li>2 a Did the organization have a written of key employees listed in Form 990, Pab If "Yes," list the ten highest paid indicompensated at least \$5,000 by the</li> </ul>	sed funds through any of the following set of the following set of the solicitation of	tion of tion of fundra I (include profess	non-g gover ising ding o	overnment grants nment grants events fficers, directors, true fundraising services?	stees or Yes	
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	fundr have con contribu	Did aiser ustody trol of utions?	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
	<u> </u>					
			<b>&gt;</b>			
3 List all states in which the organizatio or licensing.	n is registered or licensed to solicit	contrib	utions	s or has been notified	d it is exempt from r	egistration 
_HA Paperwork Reduction Act Notice,	see the Instructions for Form 990	or 990	-EZ.		Schedule G (For	m 990 or 990-EZ) 2010

LHA Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

04-2103544 Page 2 Schedule G (Form 990 or 990-EZ) 2010 BABSON COLLEGE Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 (b) Event #2 (c) Other events (d) Total events PRESIDENT'S NONE (add col. (a) through CUP col. (c)) (total number) (event type) (event type) Revenue 90,796. 90,796. 1 Gross receipts 55,901 55,901. 2 Less: Charitable contributions 34,895 34,895. **3** Gross income (line 1 minus line 2) 0. Cash prizes 5 Noncash prizes **Direct Expenses** 43,795. 43,795. 6 Rent/facility costs 270. 270. Food and beverages 0. 8 Entertainment 9,571. 9,571. Other direct expenses 53,636, 10 Direct expense summary. Add lines 4 through 9 in column (d) -18,741.11 Net income summary. Combine line 3, column (d), and line 10 Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add Revenue (a) Bingo (c) Other gaming bingo/progressive bingo col. (a) through col. (c)) 27,410. 27,410. Gross revenue ..... 700. 700. 2 Cash prizes Expenses 18,460. 18,460. 3 Noncash prizes Direct 0. 4 Rent/facility costs 293. 293. 5 Other direct expenses Yes Yes Yes X No 6 Volunteer labor No 19,453, 7 Direct expense summary. Add lines 2 through 5 in column (d) 7,957. Net gaming income summary. Combine line 1, column d, and line 7 9 Enter the state(s) in which the organization operates gaming activities: MA a Is the organization licensed to operate gaming activities in each of these states? **b** If "No," explain:

**10a** Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?

Schedule G (Form 990 or 990-EZ) 2010

**b** If "Yes," explain:

Schedule G (Form 990 or 990-EZ) 2010 BABSON COLLEGE	04 - 21		
11 Does the organization operate gaming activities with nonmembers?	L	Yes	X No
12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed	_		
to administer charitable gaming?	L	Yes	X No
13 Indicate the percentage of gaming activity operated in:			
a The organization's facility	1	3a  100	).00 <u>%</u>
<b>b</b> An outside facility	<u>1</u>	3b	%
14 Enter the name and address of the person who prepares the organization's gaming/special events books and record	ds:		
Name ▶ PAMELA CURTIN			
Address > 231 FOREST STREET - BABSON PARK, MA 02457			
15a Does the organization have a contract with a third party from whom the organization receives gaming revenue?		Yes	X No
<ul> <li>b If "Yes," enter the amount of gaming revenue received by the organization ►\$ and the amount of gaming revenue retained by the third party ►\$</li> <li>c If "Yes," enter name and address of the third party:</li> </ul>	unt		
Name			
Address >			
16 Gaming manager information:			
Name ► NONE			
Gaming manager compensation ▶ \$			
Description of convices provided			
Description of services provided			
Director/officer Employee Independent contractor			
17 Mandatory distributions:			
a Is the organization required under state law to make charitable distributions from the gaming proceeds to	Г	٦	
retain the state gaming license?	L	Yes	X No
<b>b</b> Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent	in the		
organization's own exempt activities during the tax year ▶ \$			
Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, colulines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional inf			

#### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

### Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

BABSON CO	LLEGE						04-2103544
Part I General Information on Grants a	and Assistance					•	
Does the organization maintain records criteria used to award the grants or assi		-					tion X Yes No
2 Describe in Part IV the organization's pr	ocedures for monit	oring the use of grant	funds in the Unite	d States.			
Part II Grants and Other Assistance to	Governments and	d Organizations in the	e United States. C	Complete if the org	anization answered "`	es" to Form 990, Part	IV, line 21, for any
recipient that received more than	\$5,000. Check this	box if no one recipier	nt received more th	nan \$5,000. Part II	can be duplicated if	additional space is nee	ded
Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BABSON GLOBAL, INC.							
231 FOREST STREET							TO DEVELOP A GLOBAL
BABSON PARK, MA 02457-0310	27-1642647		977,942.	0.			PROGRAM.
2 Enter total number of section 501(c)(3) a							
3 Enter total number of other organization	ıs						<b>&gt;</b>

Page 2

Part III Grants and Other Assistance to Individuals in the United States, Complete if the organization answered "Yes" to Form 990, Part IV, line 22, Part III can be duplicated if additional space is needed. (b) Number of (e) Method of valuation (a) Type of grant or assistance (c) Amount of (d) Amount of non-(f) Description of non-cash assistance (book, FMV, appraisal, other) recipients cash grant cash assistance INSTITUTIONAL GRANTS/SCHOLARSHIP 1224 28,697,352, 0 Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. SCHEDULE I, PART I, LINE 2: THE PROCEDURES FOR NEED-BASED AWARDS INCLUDE REVIEW AND RESOLUTION OF ALL FEDERAL-PROCESSOR-IDENTIFIED ELIGIBILITY CONFLICTS, AND 100% VERIFICATION OF REPORTED PARENT AND STUDENT INCOMES. FOR ALL FUNDS THERE IS A SEPARATION OF THE AWARDING AND DISBURSEMENT FUNCTIONS (DIFFERENT INDIVIDUALS RESPONSIBLE FOR EACH), MONTHLY RECONCILIATIONS BETWEEN STUDENT ACCOUNTS AND THE COLLEGE'S GENERAL LEDGER, AND AN ANNUAL AUDIT IN ACCORDANCE WITH OMB CIRCULAR A-133.

# SCHEDULE J (Form 990)

Department of the Treasury

Internal Revenue Service

# **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Part I Questions Regarding Compensation

BABSON COLLEGE Employer identification number 04-2103544

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	X First-class or charter travel X Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	X Tax indemnification and gross-up payments X Health or social club dues or initiation fees			
	Discretionary spending account  X Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		Х
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,			
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Х	
	, , , , , , , , , , , , , , , , , , , ,			
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply.			
	Compensation committee Written employment contract			
	Independent compensation consultant  X Compensation survey or study			
	Form 990 of other organizations  X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment from the organization or a related organization?	4a		Х
	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		X
	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a	X	
	Any related organization?	5b		X
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		X
	Any related organization?	6b		X
	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments			
	not described in lines 5 and 6? If "Yes," describe in Part III	7	X	
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

 $\label{eq:LHA} \mbox{ For Paperwork Reduction Act Notice, see the Instructions for Form 990.}$ 

Schedule J (Form 990) 2010

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

	(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C)	(D)	(E)	<b>(F)</b> Compensation
Ī	(i) Base	(ii) Bonus &	(iii) Other	other deferred	benefits	(B)(i)-(D)	reported in prior
	compensation	compensation	compensation	compensation			Form 990 or Form 990-EZ
			22 524	0.4.500	4.55	545 405	
						•	0.
<del>' ' '</del>		• • •	• • •	• • •	• •	• •	0.
ır				0.	0.	0.	0.
·	201,038.	0.	0.	22,585.	4,267.	227,890.	0.
(ii)	0.	0.	0.	0.	0.	0.	0.
(i)		0.	-		•	215,831.	0.
(ii)	* ·			~ ·	• •	0.	0.
			-			•	0.
•	• • •	-		• • •	• •	• •	0.
							0.
	• • •	7 1		• •	• •		0.
	0.	0.	0.	0.	0.	0.	0.
	214,418.	0.	16,500.	15,704.	867.	247,489.	0.
(ii)	0.	0.	0.	0.	0.	0.	0.
(i)					_		0.
(ii)	• • •			• • •	• •		0.
ır							0.
	• • •	• • •	• • •	•	•	•	0.
							0.
_	• • • •	~ -		• • •	•	• •	0.
	0.	0.	0.	0.	0.	0.	0.
	287,180.	0.	0.	24,529.	1,912.	313,621.	0.
(ii)	0.	0.	0.	0.	0.	0.	0.
(i)		0.					0.
(ii)				~ ·	• •	• •	0.
ır		-			•	-	0.
•	-				-	-	0.
ır						-	0.
	(i) (ii) (ii) (ii) (ii) (ii) (ii) (ii)	(i) 514,810. (ii) 0. (i) 242,922. (ii) 0. (i) 201,038. (ii) 0. (i) 202,034. (ii) 0. (i) 168,751. (ii) 0. (i) 250,608. (ii) 0. (i) 250,608. (ii) 0. (i) 214,418. (ii) 0. (i) 240,444. (ii) 0. (i) 312,596. (ii) 0. (i) 248,533. (ii) 0. (i) 250,608. (ii) 0. (i) 248,533. (ii) 0. (i) 248,533. (ii) 0. (i) 312,596. (ii) 0.	(i) 514,810. 0. (ii) 0. 0. (ii) 242,922. 36,582. (iii) 0. 0. (i) 201,038. 0. (ii) 0. 0. (i) 202,034. 0. (ii) 0. 0. (i) 168,751. 24,143. (ii) 0. 0. (i) 250,608. 0. (ii) 0. 0. (i) 192,832. 31,697. (ii) 0. 0. (i) 214,418. 0. (ii) 0. 0. (i) 240,444. 0. (ii) 0. 0. (i) 312,596. (ii) 0. 0. (ii) (ii) 0. (iii) 0. (iiii) 0. (iiii) 0. (iiiiiii) 0. (iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii	(i) 514,810.	(i) Base compensation (ii) Bonus & incentive compensation (iii) Compen	(i) Base compensation   (ii) Bonus & incentive compensation   (iii) Other reportable compensation   (iii) Other reportable compensation   (iii) Other reportable compensation   (iii) Other reportable compensation   (iii) Other offered compensation   (iii) Other	(i) Base compensation (ii) Bonus & incentive compensation (iii) Other reportable compensation (iii) Other reportable compensation (iii) Outline compensation (iii) Outline compensation (iii) Outline of the compensation (iii) Outline outline of the compensation (iii) Outline of the compensation (iii) Outline outlin

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

		(B) Breakdown of	B) Breakdown of W-2 and/or 1099-MISC compensation			(D)	<b>(E)</b> Total of columns	(F)
(A) Name		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	Retirement and other deferred compensation	Nontaxable benefits	(B)(i)-(D)	Compensation reported in prior Form 990 or Form 990-EZ
	(i)	399,298.	0.	0.	14,636.	6,279.	420,213.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i) (ii)	339,076.	0.	0.	16,850. 0.	2,829. 0.	358,755. 0.	0.
	(i) (ii)	302,397.	0.	0.	19,631.	256. 0.	322,284.	0.
	(i) (i)	305,780.	0.	0.	23,855.	429.	330,064.	0.
4 PATRICIA GREENE	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii) (i)							
	(ii)							
	(i)							
	(ii)							
	(i) (ii)							
	(i)							
	(ii)							
	(i) (ii)							
	(i)							
	(ii) (i)							
	(ii)							
	(i)							
	(ii)							
	(i) (ii)							
	(i)							
	(ii)							
	(i)							
16	(ii)							

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

PART I, LINE 1A: FIRST-CLASS TRAVEL:

THE COLLEGE POLICIES ALLOW THE PRESIDENT TO TRAVEL FIRST-CLASS UNDER

CERTAIN CIRCUMSTANCES.

TRAVEL FOR COMPANIONS:

ON OCCASION, THE PRESIDENT'S SPOUSE TRAVELS WITH THE PRESIDENT TO CERTAIN

BABSON COLLEGE FUNDRAISING AND NETWORKING EVENTS TO ASSIST IN THESE

ACTIVITIES WHICH FURTHER THE MISSION OF THE COLLEGE.

HOUSING ALLOWANCE:

THE PRESIDENT AND THE DEAN OF THE UNDERGRADUATE SCHOOL ARE REQUIRED TO LIVE

IN CAMPUS HOUSING AS A CONDITION OF EMPLOYMENT FOR THE CONVENIENCE OF THE

BABSON COLLEGE. THE FAIR MARKET VALUE OF THE HOUSING AND ANY CLEANING

SERVICES, IF PROVIDED, ASSOCIATED WITH THE PROPERTY ARE INCLUDED AS A

NONTAXABLE BENEFIT.

TAX INDEMNIFICATION AND GROSS-UP PAYMENTS:

ON OCCASION, CERTAIN BONUS PAYMENTS PROVIDED TO OFFICERS AND KEY EMPLOYEES

ARE SUBJECT TO A TAX GROSS-UP. SUCH GROSS UP PAYMENTS ARE APPROVED BY THE

Schedule J (Form 990) 2010

Page 3

PRESIDENT.

HEALTH OR SOCIAL CLUB:

THE PRESIDENT RECEIVES AN ANNUAL MEMBERSHIP TO A LOCAL COUNTRY CLUB. THE

VALUE ATTRIBUTABLE TO THE PRESIDENT'S NON-BUSINESS USE IS INCLUDED IN HIS

COMPENSATION. (FY11 AMOUNT: \$6,320).

PART I, LINE 1B: ALL THE ITEMS CHECKED ABOVE ARE INCLUDED AS PART OF

THE INDIVIDUAL'S EMPLOYMENT CONTRACT AND APPROVED BY THE EXECUTIVE

COMMITTEE OF THE BOARD OF TRUSTEES.

PART I, LINE 5: ONE KEY EMPLOYEE HAS A INCENTIVE PLAN BASED ON THE

PERFORMANCE OF CERTAIN PROGRAMS AT THE COLLEGE.

PART I, LINE 7: FROM TIME TO TIME OFFICERS AND KEY EMPLOYEES MAY

RECEIVE NON-FIXED PAYMENT BONUS. ALL BONUSES ARE APPROVED BY THE PRESIDENT

AND REVIEWED BY HUMAN RESOURCES.

THE FORMER OFFICERS LISTED IN FORM 990 PART

## **Supplemental Information on Tax-Exempt Bonds**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part V.

2010
Open to Public Inspection

Name of the organization

BABSON COLLEGE

BABSON COLLEGE

SEE PART V FOR COLUMN (F) CONTINUATIONS

BABSON COLLEGE

BABSON COLI	LEGE							(	)4-2	103	544		
Part I Bond Issues SI	EE PART V F	OR COLUMN	(F) CONT	ITAUNI	ONS			•					
(a) Issuer name	(b) Issuer EIN	(c) CUSIP#	(d) Date issued	(e) Issu	ıe price	(f) Descripti	on of purpose	(g) D	efeased	<b>(h)</b> On	behalf	(i) Po	oled
										of iss	suer	finan	cing
								Yes	No	Yes	No	Yes	No
MA DEVELOPMENT FINANCE						NEW BUIL							
A AGENCY (2005A)	04-3431814	57583RCV5	08/31/05	5   2299		MISC. PR		RE	X		Х		X
MA DEVELOPMENT FINANCE						REFINANC							
B AGENCY (2007A)	04-3431814	57583RSC0	10/04/07	2133		(1997A)		С	X		Х		_X_
MA DEVELOPMENT FINANCE						REFINANC							
c AGENCY (2008A)	04-3431814	57583RUW3	04/17/08	3647	5000.	(2002A)	FOR THE	N	X		Х		_X_
D													
Part II Proceeds													
			A	1		В	С				D		
1 Amount of bonds retired			4,59	9,343.	2,	148,156.	90	0,000	) •				
2 Amount of bonds legally defeased													
3 Total proceeds of issue			22,99	6,717.	21,	336,830.	36,47	5,000	) •				
4 Gross proceeds in reserve funds													
5 Capitalized interest from proceeds													
6 Proceeds in refunding escrows													
7 Issuance costs from proceeds				33,890.		315,976.	1	0,504					
			•••	37,000.		242,000.	2	9,208	3.				
9 Working capital expenditures from proceeds													
				0,149.		<del></del>	26.40	- 00/	$\downarrow \!\!\! \perp$				
11 Other spent proceeds			7,09	5,678.	20,	778,854.	36,19	5,288	3 •				
12 Other unspent proceeds				1006		0007		000	_				
13 Year of substantial completion				2006		2007		800	_				
			Yes	No	Yes	No	Yes	No	_	Yes	_	No	
14 Were the bonds issued as part of a current re			Х	X	X	37	X	37	_		_		
15 Were the bonds issued as part of an advance				X	77	X	77	X	_		_		
16 Has the final allocation of proceeds been made			X		X		X		_		_		
17 Does the organization maintain adequate books and records	to support the final allocation	on of proceeds?	A		Ι Λ		Å						
Part III Private Business Use			<u> </u>										
<b>1</b> Was the organization a partner in a partnersh	•		A			B	C				D		
which owned property financed by tax-exemp	ot bonds?		Yes	No X	Yes	No X	Yes	No X	_	Yes	_	No	
O Anathono and look and a the t	and the main sets to the	of		Λ		^		^	+		-		
2 Are there any lease arrangements that may re				Х		x		Х					
bond-financed property?				^									

**SCHEDULE K** 

Department of the Treasury Internal Revenue Service

(Form 990)

<u>Schedule K (Form 990) 2010</u> BABSON COLLEGE 04-2103544 Page 2

Par	t III Private Business Use (Continued)								
			A	I	В		С		D
За	Are there any management or service contracts that may result in private	Yes	No	Yes	No	Yes	No	Yes	No
	business use of bond-financed property?		Х		X		Х		
b	Are there any research agreements that may result in private business use of								
	bond-financed property?		X		X		X		
С	Does the organization routinely engage bond counsel or other outside								
	counsel to review any management or service contracts or research								
	agreements relating to the financed property?	X							
4	Enter the percentage of financed property used in a private business use by								
	entities other than a section 501(c)(3) organization or a state or local government		.05 %		%		%		%
5	Enter the percentage of financed property used in a private business use as a								
	result of unrelated trade or business activity carried on by your organization,								
	another section 501(c)(3) organization, or a state or local government		%		%		%		%
6	Total of lines 4 and 5		.05 %		%		%		%
7	Has the organization adopted management practices and procedures to								
	ensure the post-issuance compliance of its tax-exempt bond liabilities?	X			X		X		
Par	t IV Arbitrage								
			A	l	В	(	Ç		D
1	Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of	Yes	No	Yes	No	Yes	No	Yes	No
	Arbitrage Rebate, been filed with respect to the bond issue?		X		X		X		
2	Is the bond issue a variable rate issue?		X		X	Х			
За	Has the organization or the governmental issuer entered into a qualified								
	hedge with respect to the bond issue?		X		X	Х			
b	Name of provider					GOLDMAN S			
c	Term of hedge					26.	0000000		
d	Was the hedge superintergrated?						X		
е	Was the hedge terminated?						X		
4a	Were gross proceeds invested in a GIC?		X		X		X		
b	Name of provider								
c	Term of GIC								
d	Was the regulatory safe harbor for establishing the fair market value of the								
	GIC satisfied?								
5	Were any gross proceeds invested beyond an available temporary period?		X		X		X		
			Х		X		X		

Part V Supplemental Information. Complete this part to provide additional information for responses to questions on Schedule K.

SCHEDULE K, PART I, BOND ISSUES:

- (A) ISSUER NAME: MA DEVELOPMENT FINANCE AGENCY (2005A)
- (F) DESCRIPTION OF PURPOSE: NEW BUILDING, MISC. PROJECT, REFINANCE DEBT.

# (A) ISSUER NAME: MA DEVELOPMENT FINANCE AGENCY (2007A)

### **SCHEDULE L**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Transactions With Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open To Public Inspection

Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only).  Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b	3544	n number
		arraatad?
1 (a) Name of disqualified person (b) Description of transaction	Yes	orrected?
	103	140
2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under		
3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization \$\)\$\$ \$		
Part II Loans to and/or From Interested Persons.		
Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a.	oved (	\A/-:\+\
(a) Name of interested person and purpose (b) Loan to or from the organization? (c) Original principal amount (d) Balance due (e) In default? (7) Apple by boa commit	rd or	Written eement?
To From Yes No Yes	No Yes	No No
10 110 100 100 100	100	110
Total ▶ \$		
Down III   County or Assistance Donofiting Interested Donos		
Part III Grants or Assistance Benefiting Interested Persons.		
Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27.	unt and type	of ∩
Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27.  (a) Name of interested person (b) Relationship between interested person and (c) Amo	unt and type ssistance	e of
Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27.  (a) Name of interested person (b) Relationship between interested person and (c) Amo		e of
Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27.  (a) Name of interested person (b) Relationship between interested person and (c) Amo		e of
Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27.  (a) Name of interested person (b) Relationship between interested person and (c) Amo		e of
Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27.  (a) Name of interested person (b) Relationship between interested person and (c) Amo		e of
Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27.  (a) Name of interested person (b) Relationship between interested person and (c) Amo		e of
Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27.  (a) Name of interested person (b) Relationship between interested person and (c) Amo		e of
Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27.  (a) Name of interested person (b) Relationship between interested person and (c) Amo		e of

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2010

# Schedule L (Form 990 or 990-EZ) 2010 Part IV | Business Transactions Involving Interested Persons.

Complete if the organization answered	"Yes" on Form 990, Part IV, line 28a, 2	8b, or 28c.			
(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sha organiz rever	
				Yes	No
COMCAST	VICE PRESIDENT IS A	215,000.	CABLE FEES		X
JANICE BELL	SPOUSE OF PROVOST	167,975.	FACULTY WAG		X
BANK OF NEW YORK-MELLON	VICE CHAIRMAN & CEO	122,000.	INVESTMENT		X
PHYLLIS SCHLESINGER	SPOUSE OF PRESIDENT	55,400.	FACULTY WAG		X

## Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions).

SCH L, PART IV, BUSINESS TRANSACTIONS INVOLVING INTERESTED PERSONS:

- (A) NAME OF PERSON: COMCAST
- (B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:

VICE PRESIDENT IS ALSO A BABSON TRUSTEE

- (C) AMOUNT OF TRANSACTION \$ 215,000.
- (D) DESCRIPTION OF TRANSACTION: CABLE FEES PAID
- (E) SHARING OF ORGANIZATION REVENUES? = NO
- (A) NAME OF PERSON: JANICE BELL
- (B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:

SPOUSE OF PROVOST

- (C) AMOUNT OF TRANSACTION \$ 167,975.
- (D) DESCRIPTION OF TRANSACTION: FACULTY WAGES PAID
- (E) SHARING OF ORGANIZATION REVENUES? = NO
- (A) NAME OF PERSON: BANK OF NEW YORK-MELLON
- (B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:

VICE CHAIRMAN & CEO IS ALSO BABSON TRUSTEE

- (C) AMOUNT OF TRANSACTION \$ 122,000.
- (D) DESCRIPTION OF TRANSACTION: INVESTMENT FEES PAID

Schedule L (Form 990 or 990-EZ) 2010

Part V Supplemental Information
Complete this part to provide additional information for responses to questions on Schedule L (see instructions).
(E) SHARING OF ORGANIZATION REVENUES? = NO
(A) NAME OF PERSON: PHYLLIS SCHLESINGER
(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:
SPOUSE OF PRESIDENT
(C) AMOUNT OF TRANSACTION \$ 55,400.
(D) DESCRIPTION OF TRANSACTION: FACULTY WAGES PAID
(E) SHARING OF ORGANIZATION REVENUES? = NO

# **SCHEDULE M** (Form 990)

Department of the Treasury Internal Revenue Service

# **Noncash Contributions**

Complete if the organizations answered "Yes" on Form 990, Part IV. lines 29 or 30.

OMB No. 1545-0047

Open to Public Inspection

**Employer identification number** 

Name of the organization

Attach to Form 990.

BABSON COLLEGE 04-2103544 Types of Property (a) (b) (c) (d) Noncash contribution Number of Check if Method of determining contributions or amounts reported on applicable noncash contribution amounts tems contributed Form 990, Part VIII, line 1g Art - Works of art Art - Historical treasures 2 Art - Fractional interests Books and publications Clothing and household goods Cars and other vehicles 6 Boats and planes 7 Intellectual property 8 20 1,037,656. AVG. OF HI&LOW-DATE X Securities - Publicly traded ..... 9 Securities - Closely held stock ..... 10 11 Securities - Partnership, LLC, or trust interests Securities - Miscellaneous 12 13 Qualified conservation contribution -Historic structures 14 Qualified conservation contribution - Other Real estate - Residential 15 Real estate - Commercial 16 17 Real estate - Other Collectibles ..... 18 Food inventory 19 Drugs and medical supplies ..... 20 21 Taxidermy 22 Historical artifacts 23 Scientific specimens Archeological artifacts 24 25 Other Other -26 27 Other -28 29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for Х the entire holding period? 30a **b** If "Yes," describe the arrangement in Part II. Х Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? 31 31 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash Х contributions? 32a b If "Yes," describe in Part II. 33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.

LHA

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) (2010)

### SCHEDULE O (Form 990 or 990-EZ)

# Supplemental Information to Form 990 or 990-EZ

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2010
Open to Public Inspection

Name of the organization

BABSON COLLEGE

Employer identification number 04-2103544

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: BABSON COLLEGE IS A GLOBAL LEADER IN MANAGEMENT EDUCATION WITH APPROXIMATELY 2000 UNDERGRADUATE AND 1400 GRADUATE ENROLLMENT. WE EDUCATE MEN AND WOMEN TO BE ENTREPRENEURIAL LEADERS IN A RAPIDLY CHANGING WORLD. THROUGHOUT THEIR CAREERS, WE PREPARE THEM TO IDENTIFY OPPORTUNITIES AND INITIATE ACTIONS THAT RESULT IN GENUINE ACCOMPLISHMENT. OUR INNOVATIVE CURRICULA CHALLENGE STUDENTS TO THINK CREATIVELY AND ACROSS DISCIPLINARY BOUNDARIES. WE CULTIVATE WILLINGNESS TO TAKE AND MANAGE RISK, THE ABILITY TO ENERGIZE OTHERS AND THE COURAGE TO ACT RESPONSIBLY. TOWARD A GOAL, OUR STUDENTS UNDERSTAND THAT LEADERSHIP REQUIRES BOTH TECHNICAL KNOWLEDGE AND A SOPHISTICATED APPRECIATION OF INSTITUTIONS, SOCIETIES, CULTURES, AND THE SELF. THEY WELCOME THE CHALLENGE OF LEARNING CONTINUOUSLY AND TAKING RESPONSIBILITY FOR THEIR CAREERS. OUR STUDENTS WILL BE KEY CONTRIBUTORS IN ESTABLISHED ENTERPRISES AS WELL AS EMERGING VENTURES.

FORM 990, PART VI, SECTION B, LINE 11: THE FORM 990 IS PREPARED INTERNALLY AND REVIEWED BY MANAGEMENT AND PRICEWATERHOUSECOOPERS, LLP "PWC". THE FULL 990 RETURN, INCLUDING SCHEDULE B, IS THEN REVIEWED BY SENIOR MANAGEMENT, AND THE AUDIT COMMITTEE. THE FINAL FORM 990, WITH THE EXCEPTION OF SCHEDULE B, IS THEN MADE AVAILABLE TO THE FULL BOARD OF TRUSTEES PRIOR TO FILING WITH THE IRS. PWC SIGNS THE RETURN AS PAID PREPARER.

FORM 990, PART VI, SECTION B, LINE 12C: EACH YEAR ALL TRUSTEES ARE
REQUIRED TO COMPLETE AND SIGN A CONFLICT OF INTEREST QUESTIONNAIRE AND

STATEMENT OF COMPLIANCE. THEIR RESPONSE TO THE QUESTIONNAIRE IS REVIEWED BY LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990 or 990-EZ) (2010)

032211 01-24-11

Employer identification number 04-2103544

MANAGEMENT. IN ADDITION, PAYROLL AND VENDOR FILES ARE REVIEWED FOR THE

EXISTENCE OF TRANSACTIONS WITH RELATED PARTIES. IF A CONFLICT OCCURS THE

BOARD MEMBER WILL RECUSE HIM OR HERSELF FROM ANY MATTERS RELATING TO THE

TRANSACTION.

FORM 990, PART VI, SECTION B, LINE 14: CURRENTLY THE COLLEGE HAS A WRITTEN DOCUMENT RETENTION AND DESTRUCTION POLICY BUT IT IS NOT APPROVED BY THE BOARD OF TRUSTEES OR A COMMITTEE OF THE BOARD OF TRUSTEES.

FORM 990, PART VI, SECTION B, LINE 15: COMPENSATION FOR THE PRESIDENT,

OFFICERS AND KEY EMPLOYEES OF THE COLLEGE IS REVIEWED BY HUMAN RESOURCES AT

LEAST ONCE A YEAR. THIS REVIEW INCLUDES COMPARING RELEVANT, INDEPENDENT

MARKET COMPENSATION AND IS DOCUMENTED. THE EXECUTIVE COMMITTEE OF THE BOARD

OF TRUSTEES IS PROVIDED APPROPRIATE INFORMATION INCLUDING A RECOMMENDATION

FOR COMPENSATION (OR INCREASE IN COMPENSATION). ANY CHANGES TO COMPENSATION

FOR THE PRESIDENT, OFFICERS AND KEY EMPLOYEES IS APPROVED BY THIS

COMMITTEE.

FORM 990, PART VI, SECTION C, LINE 19: BABSON COLLEGE'S FINANCIAL

STATEMENTS CAN BE FOUND AT WWW.BABSON.EDU. BABSON DOES NOT MAKE AVAILABLE

TO THE PUBLIC OUR CONFLICT OF INTEREST POLICY, OR OTHER GOVERNING

DOCUMENTS.

FORM 990 PART VII, SECTION A

WILLIAM BYGRAVE RECEIVES NO COMPENSATION FOR HOLDING THE POSITION OF
TRUSTEE. ALL HIS COMPENSATION WAS FOR HIS SERVICES AS AN ADJUNCT
LECTURER.

Schedule O (Form 990 or 990-EZ) (2010)	Page 2
Name of the organization  BABSON COLLEGE	Employer identification number $04-2103544$
GARY T. DICAMILLO RECEIVES NO COMPENSATION FOR HOLDING TH	E POSITION OF
TRUSTEE. ALL HIS COMPENSATION WAS FOR HIS SERVICES AS AN	ADJUNCT
LECTURER.	
FORM 990 PART VII, SECTION A	
AVERAGE HOURS PER WEEK	
THE FOLLOWING PERSONS ALSO SERVE AS OFFICERS/TRUSTESS AT	BABSON GLOBAL,
LLC. A RELATED ORGANIZATION AND THEIR AVERAGE WORK HOURS	PER WEEK:
SHAHID ANSARI 20 HRS/WEEK	
PHILIP SHAPIRO 20 HRS/WEEK	
JONATHAN MOLL 20 HRS/WEEK	
GARY T. DICAMILLO 1.2HRS/WEEK	
RONALD WEINER 1.2HRS/WEEK	
GARY L. ZWERLING 1.2HRS/WEEK	
DELIA THOMPSON 1.2HRS/WEEK	
FORM 990, PART XI, LINE 5, CHANGES IN NET ASSETS:	
NET UNREALIZED GAINS ON INVESTMENTS:	31,686,439.
CHANGE IN VALUE OF SWAP AGREEMENTS	2,479,961.
TOTAL TO FORM 990, PART XI, LINE 5	34,166,400.
FORM 990 PART XII, LINE 2C	
THE AUDIT COMMITTEE OF THE BOARD OF TRUSTEES IS RESPONSIB	LE FOR
OVERSIGHT OF THE AUDIT. THE COMMITTEE REVIEWS AND APPROVE	S THE AUDITED
FINANCIAL STATEMENTS.	

### SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

# **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990.

► See separate instructions.

2010
Open to Public Inspection

Name of the organization

BABSON COLLEGE

64-2103544

Part I Identification of Disregarded Entities (Con	nplete if the organization answered "Ye	es" to Form 990, Part IV, line 3	3.)				
(a) Name, address, and EIN	(b) Primary activity	(c) Legal domicile (state o	(d) or Total inco	(e) ome End-of-yea	r assets Direct	(f) controlling	9
of disregarded entity		foreign country)			6	entity	
Part II Identification of Related Tax-Exempt Organizations during the tax year.)	anizations (Complete if the organization	n answered "Yes" to Form 990	D, Part IV, line 34 b	ecause it had one	or more related tax-exe	mpt	
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section	(f) Direct controlling entity	contr	<b>g)</b> 512(b)(13) rolled tity?
BABSON GLOBAL, INC - 27-1642647				501(c)(3))		Yes	No
231 FOREST STREET BABSON PARK, MA 02457	SUPPORTING ORGANIZATION	MASSACHUSETTS	501 (C)(3)	LINE 11A, I	BABSON COLLEGE	X	
			1		I .		

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2010

Page 2

Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(1	h)	(i)	(j)	(k)
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling entity	Predominant income (related, unrelated, excluded from tax under	Share of total income	Share of end-of-year assets	1 ' '	portion- cations?	amount in box	partne	or Percentage ownership
		country)		sections 512-514)		400010	Yes	No	K-1 (Form 1065)	Yes	lo
	_										
	]										

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign country)	Direct controlling entity	Type of entity (C corp, S corp, or trust)	Share of total income	Share of end-of-year assets	Percentage ownership
CHARITABLE REMAINDER UNITRUST (2)							
ONE LINCOLN STREET							
BOSTON, MA 02111	FUNDRAISING	MA	N/A	TRUST			

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.					Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?						
a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity						
b Gift, grant, or capital contribution to other organization(s)						
c Gift, grant, or capital contribution from other organization(s)				1c		X
d Loans or loan guarantees to or for other organization(s)				1d		X
e Loans or loan guarantees by other organization(s)						X
f Sale of assets to other organization(s)				1f		X
g Purchase of assets from other organization(s)						
h Exchange of assets				1h		X
i Lease of facilities, equipment, or other assets to other organization(s)				1i		Х
j Lease of facilities, equipment, or other assets from other organization(s)						X
k Performance of services or membership or fundraising solicitations for other organization(s)						
I Performance of services or membership or fundraising solicitations by other organization(s)						
m Sharing of facilities, equipment, mailing lists, or other assets						
n Sharing of paid employees						X
Reimbursement paid to other organization for expenses						
p Reimbursement paid by other organization for expenses						
q Other transfer of cash or property to other organization(s)						
r Other transfer of cash or property from other organization(s)						
2 If the answer to any of the above is "Yes," see the instructions for information on v				•		
(a)	(b)	(c)	(d)			
Name of other organization	Transaction	Amount involved	Method of determining			
	type (a-r)		amount involved			
(1) BABSON GLOBAL, INC.	В	077 012	ACTUAL COST			
(1) BABSON GHOBAH, INC.	ь	311,344.	ACTUAL COST			
(2) BABSON GLOBAL, INC.	K	2,301,071.	COST PLUS OVERHEAD RATE			
(3) BABSON GLOBAL, INC.	M	0.	INCLUDED IN OVERHEAD ABO	OVE.		
(4)						
(+)						
(5)						
(5)						
(6)						
NOT		l .	l .			

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a)	(b)	(c)	gal domicile Are all partners section 501(c)(3) organizations?		(e)		f)	(g)		h)
Name, address, and EIN of entity	Primary activity	Legal domicile (state or foreign			oartners Share of end-of- 501(c)(3) ations? year assets		ropor- nate itions?	Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	General or managing partner?	
		country)	Yes	No		Yes No		(Form 1065)	Yes No	
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