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- Questions will be answered at the end of the presentation.



### Your facilitator:

Steven Feinstein, Ph.D., CFA

Feinstein@Babson.edu

Associate Professor of Finance (Feinstein@babson.edu)

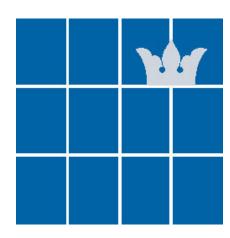
Founder and Senior Expert at Crowninshield Financial Research, Inc.

Faculty Profile: Click Here



### My Work at Crowninshield Financial Research, Inc.

- Provide expert research, analysis, and testimony.
- Crowninshield's experts have delivered expert analysis and testimony in numerous high-profile cases:
  - > Petrobras Securities Litigation
  - > American Realty Capital Properties, Inc. Securities Litigation
  - > AIG Securities Litigation
  - > Valeant Pharmaceuticals Securities Litigation
  - ➤ Mop-Up after 2007-2008



#### About Crowninshield Financial Research, Inc.



Daniel Bettencourt Vice President MBA, Class of 2009



Shaban Hani Analyst MSF, Class of 2018



Alexander Huang Senior Associate BA, Class of 2015



C. Jack Long Analyst BA, Class of 2015 MSF, Class of 2018



Rashi Agarwal Senior Associate MBA, Class of 2017



Drew Guadagno Analyst BA, Class of 2019

### **Class Action Securities Litigation**

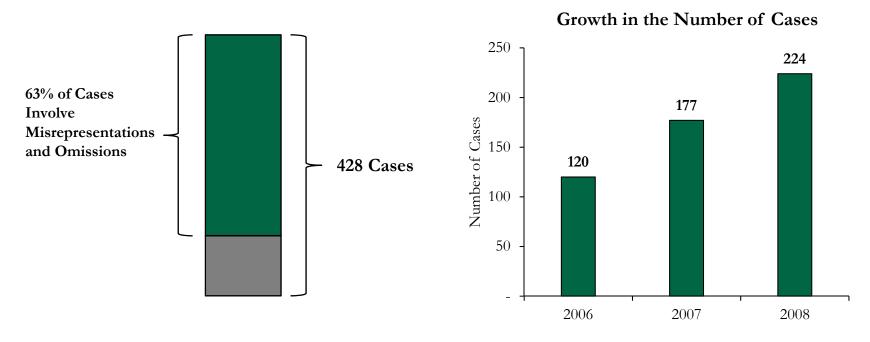
- When a company makes misrepresentations or omissions that cause investor losses, investors can pursue legal action to recover damages.
- Investors are protected by:
  - The 1933 Securities Act,
  - The 1934 Exchange Act,
  - SEC rules promulgated thereunder,
  - Subsequent legislation (PSLRA 1995),
  - Case law.
- The role of the finance expert.

#### SEC Rule 10b-5

It shall be unlawful ... to make any untrue statement of a material fact or to omit to state a material fact necessary in order to make statements made not misleading.

### **Class Action Securities Cases**

- 428 class action securities cases were filed in 2019.
- 268 of these were securities fraud cases alleging misstatements and omissions.



Source: "Securities Class Action Filings 2019 Year in Review," by Cornerstone Research.

### Valuable Functions of Securities Law and Enforcement



### Classical Agency Problem

- Corporations are owned by investors, but run by agents
- Rules protect investors



### Operational Efficiency

- No one wants to play a rigged game
- Mobilizing capital requires fairness



### Prosperity

- System of laws protecting private property
- Entrepreneurship

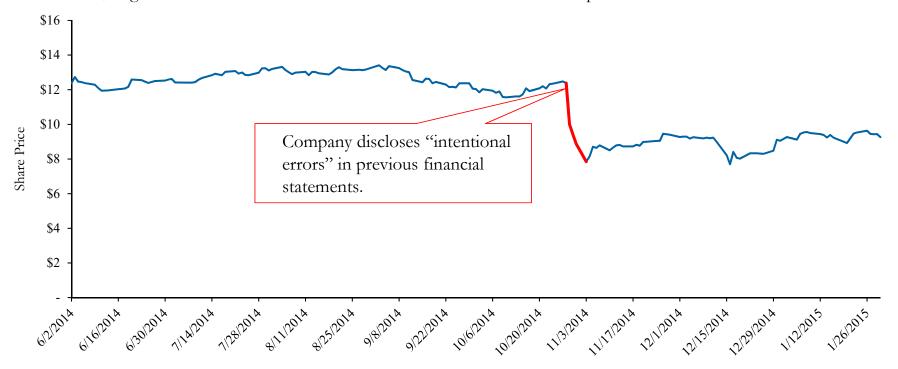




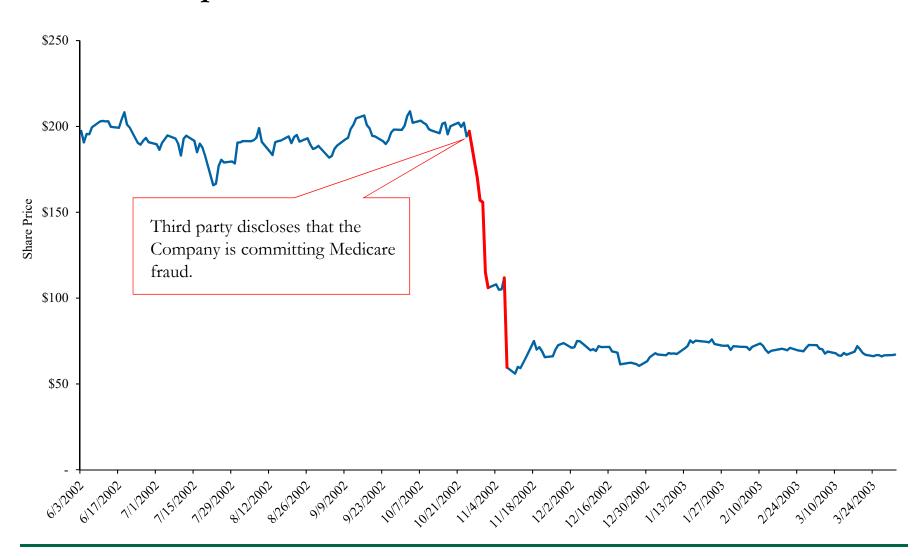


### Typical Securities Fraud Fact Pattern

- A company makes material misrepresentations or omissions to investors.
- Security price is artificially inflated. New investors overpay.
- Later corrective disclosures dissipate inflation. Stock price declines.
- Investors sustain losses.
- Claim/litigation allows investors to recover losses sustained due to misrepresentations and omissions.



### Tenet Example



### The COVID Crash



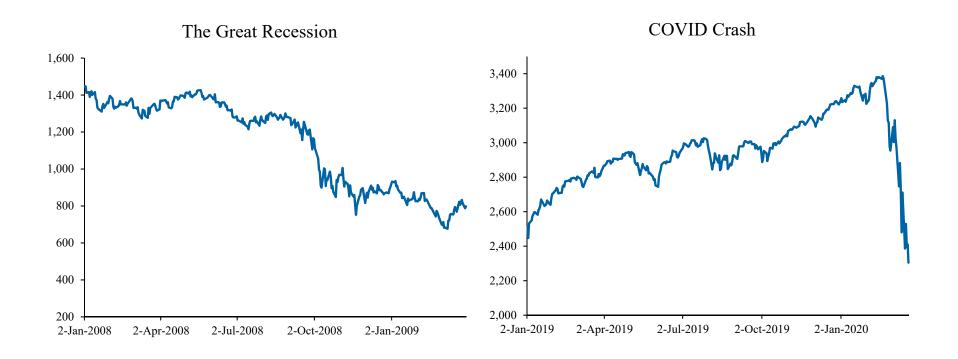
• Declined 22% since the beginning of this year.

Russell 2000

• Declined 35% since the beginning of this year.

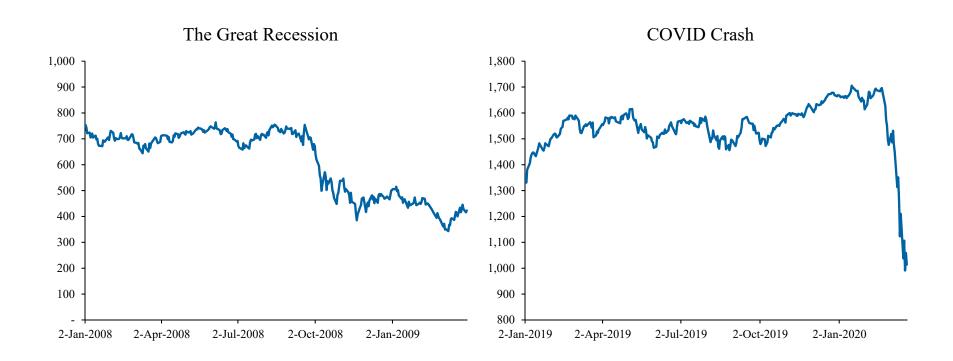
MSCI World Index • Declined 24% since the beginning of this year.

### The Great Recession vs. COVID Crash S&P 500 Index

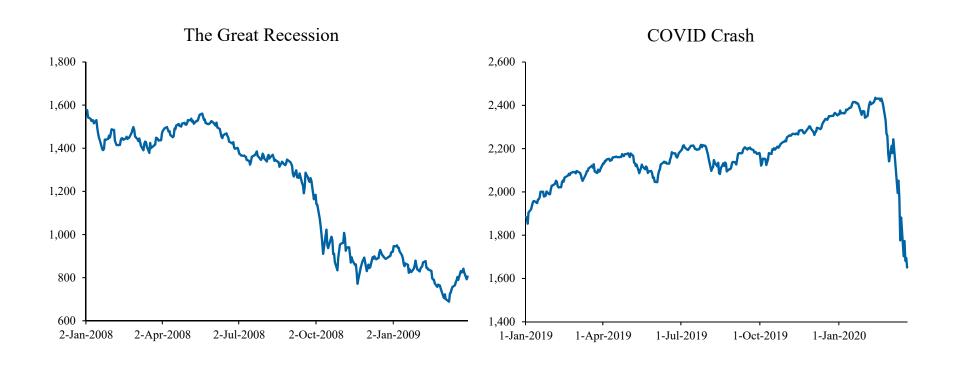


**Source:** Thomson Eikon

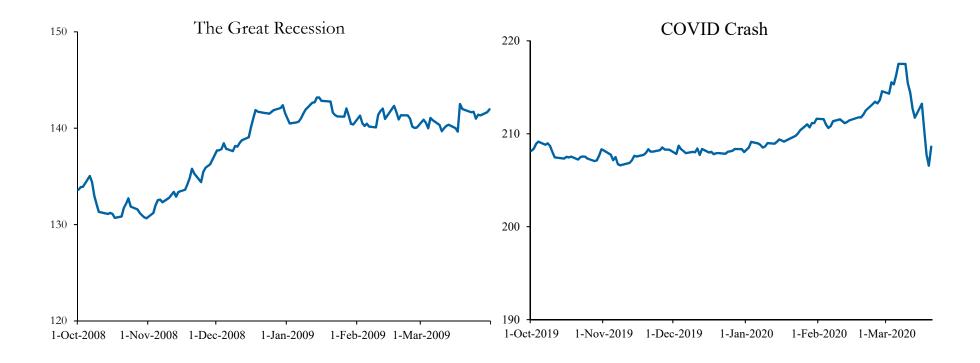
### The Great Recession vs. COVID Crash Russell 2000 Index



### The Great Recession vs. COVID Crash MSCI International World Price Index



# The Great Recession vs. COVID Crash S&P US Aggregate Bond Index



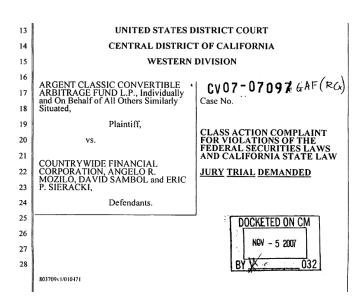
### After a crash ... a surge in litigation

- Crash Case Taxonomy 3 types
  - o Blame or direct involvement with cause of crash
  - o Concealed or misrepresented **exposure** to the downturn
  - o Fraud is uncovered or **revealed** by downturn



"It's only when the tide goes out that you learn who's been swimming naked." Warren Buffett, Letter To Shareholders, 1992

# Example of Great Recession *Blame* Case Countrywide Financial Corporation



Countrywide ... assured that they employed strict and selective loan underwriting and origination practices. ... Defendants' statements were materially false and misleading.

# Example of Great Recession *Exposure* Case American International Group, Inc.

Case 1:08-cv-04772-RJS D	ocument 1	Filed 05/21/2008	Page 1	l of 40
UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK SOUTH DISTRICT OF NEW YOR				
JACKSONVILLE POLICE AND FI PENSION FUND, on behalf of itsel: all others similarly situated, Plaintiff,	fand	1 Action No.		_
v.	JUE	RY TRIAL DEMAND	ED	
AMERICAN INTERNATIONAL GROUP, INC., MARTIN SULLIVA STEVEN BENSINGER, JOSEPH CASSANO and ROBERT LEWIS, Defendants.		SELVE ANY 21 2008 S.D.C.S.D. N.F. CASHIERS	A Wigis Landa Caraster sin	RECENTED
Plaintiff Jacksonville Police and Fire Pension Fund ("Plaintiff") by its				

Defendants repeatedly reassured investors that AIG's superior risk management and diversification had successfully **insulated** the Company from the turmoil that roiled the credit markets ... In truth, AIG hid or recklessly ignored ... mounting losses ... tied to the residential mortgage market.

# Example of Great Recession *Reveal* Case Las Vegas Sands

Case 2:10-cv-00765-KJD-LRL Document 2 Filed 05/24/10 Page 1 of 32 THE O'MARA LAW FIRM, P.C. WILLIAM O. O'MARA (Nevada Bar No. 0837) DAVID C. O'MARA (Nevada Bar No. 05899) 311 East Liberty Street Reno, NV 89501 Telephone: 775/323-1321 775/323-4082 (fax) Attorneys for Plaintiff [Additional Counsel on Signature Page] UNITED STATES DISTRICT COURT DISTRICT OF NEVADA FRANK J. FOSBRE, JR., Individually and On ) Behalf of All Others Similarly Situated, CLASS ACTION Plaintiff. CLASS ACTION COMPLAINT FOR vs. VIOLATIONS OF THE FEDERAL SECURITIES LAWS LAS VEGAS SANDS CORP., SHELDON G. ADELSON and WILLIAM P. WEIDNER, Defendants. DEMAND FOR JURY TRIAL

Statements concerning Las Vegas Sands' business and operations were false and misleading because: (i) increasing competition in Macau was steadily eroding the Company's foothold in the region, ... (ii) the Company was facing a significant liquidity crisis as a result of its ongoing expenditure of capital in Macau and Singapore, which forced the Company to divert funds from other operations to develop its Asian properties; (iii) the Company could not, in fact, weather the economic downturn, because the credit markets were drying up and Las Vegas Sands had failed to timely access those markets; and (iv) increasing visitor restrictions in Macau, which Defendants represented would not impact the Company, were expected by Defendants to have a devastating effect on Las Vegas Sands.

## Example of a COVID *Direct Involvement* Case Inovio Pharmaceuticals, Inc.

Case 2:20-cv-01402-GJP Docum	ent 1 Filed 03/12/20 Page 5 of 18				
UNITED STATES DISTRICT COURT EASTERN DISTRICT OF PENNSYLVANIA					
PATRICK MCDERMID, individually and on behalf of all others similarly situated,	Case No				
Plaintiff, v.	CLASS ACTION COMPLAINT FOR VIOLATION OF THE FEDERAL SECURITIES LAWS				
INOVIO PHARMACEUTICALS, INC., and J. JOSEPH KIM,	DEMAND FOR JURY TRIAL				

Defendants.

Inovio made false and misleading statements claiming unequivocally that the Company had successfully developed a vaccine against the spread of COVID-19 and that it anticipated rapidly bringing that vaccine to market. ... Defendants knew and were deliberately reckless as to the falsity of their claims.

### Example of COVID Direct Involvement Case Norwegian Cruise Lines

#### UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF FLORIDA

ERIC DOUGLAS, Individually and on Behalf | Case No. of All Others Similarly Situated,

Plaintiff.

NORWEGIAN CRUISE LINES, FRANK J. DEL RIO, and MARK A. KEMPA,

Defendants.

CLASS ACTION COMPLAINT FOR VIOLATIONS OF THE FEDERAL SECURITIES LAWS

JURY TRIAL DEMANDED

Defendants made false and/or misleading statements and/or failed to disclose that: (1) the Company was employing sales tactics of providing customers with unproven and/or blatantly false statements about COVID-19 to entice customers to purchase cruises, thus endangering the lives of both their customers and crew members; and (2) as a result, Defendants' statements regarding the Company's business and operations were false and misleading.

# Example of a COVID Crash *Reveal* Case RTI Surgical Holdings, Inc.

Case: 1:20-cv-01939 Document #: 1 Filed: 03/23/20 Page 1 of 19 PageID #:1

#### IN THE UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF ILLINOIS

PATRICIA LOWRY, individually and on behalf of all others similarly situated,

Plaintiff,

V.

RTI SURGICAL HOLDINGS, INC., CAMILLE I. FARHAT, BRIAN K. HUTCHISON, JONATHON M. SINGER, ROBERT P. JORDHEIM, and JOHANNES W. LOUW,

Defendants.

Case No

CLASS ACTION COMPLAINT FOR VIOLATIONS OF THE FEDERAL SECURITIES LAWS

JURY TRIAL DEMANDED

On March 16, 2020, RTI announced that it would file a Form 12b-25 with SEC due to its inability to timely file its Form 10-K for the fiscal year ended December 31, 2019. The Company disclosed that the cause of the delay was that its Audit Committee was investigating the Company's revenue recognition practice.

### Example of COVID Crash Reveal Case Cronos Group Inc.

UNITED STATES DISTRICT COURT EASTERN DISTRICT OF NEW YORK

JILL WITTE, Individually and On Behalf of All Others Similarly Situated,

Plaintiff.

CLASS ACTION COMPLAINT JURY TRIAL DEMANDED

CRONOS GROUP INC., MICHAEL GORENSTEIN, and JERRY F. BARBATO,

Defendants.

Defendants made false and/or misleading statements and/or failed to disclose that: (i) Cronos had engaged in significant transactions for which its revenue recognition was inappropriate;

### **COVID Crash** *Exposure* **Cases Division of Corporation Finance Securities and Exchange Commission**

### Coronavirus (COVID-19)

Division of Corporation Finance
Securities and Exchange Commission

CF Disclosure Guidance: Topic No. 9

Date: March 25, 2020

**Summary:** This guidance provides the Division of Corporation Finance's current views regarding disclosure and other securities law obligations that companies should consider with respect to the coronavirus disease 2019 (COVID-19) and related business and market disruptions.

### COVID Crash Exposure Cases

### Division of Corporation Finance Securities and Exchange Commission

4/2/202

SEC.gov | Coronavirus (COVID-19)

business section, risk factors, legal proceedings, disclosure controls and procedures, internal control over financial reporting, and the financial statements.

#### Assessing and Disclosing the Evolving Impact of COVID-19

Assessing the evolving effects of COVID-19 and related risks will be a facts and circumstances analysis. Disclosure about these risks and effects, including how the company and management are responding to them, should be specific to a company's situation. As companies assess COVID-19-related effects and consider their disclosure obligations, questions to consider with respect to their present and future operations include:

- How has COVID-19 impacted your financial condition and results of operations? In light of changing trends
  and the overall economic outlook, how do you expect COVID-19 to impact your future operating results and
  near-and-long-term financial condition? Do you expect that COVID-19 will impact future operations
  differently than how it affected the current period?
- How has COVID-19 impacted your capital and financial resources, including your overall liquidity position and outlook? Has your cost of or access to capital and funding sources, such as revolving credif facilities or other sources changed, or is it reasonably likely to change? Have your sources or uses of cash otherwise been materially impacted? Is there a material uncertainty about your ongoing ability to meet the covenants of your credit agreements? If a material liquidity deficiency has been identified, what course of action has the company taken or proposed to take to remedy the deficiency? Consider the requirement to disclose known trends and uncertainties as it relates to your ability to service your debt or other financial obligations, access the debt markets, including commercial paper or other short-term financing arrangements, maturity mismatches between borrowing sources and the assets funded by those sources, changes in terms requested by counterparties, changes in the valuation of collateral, and counterparty or customer risk.[3] Do you expect to disclose or incur any material COVID-19-related contingencies?
- How do you expect COVID-19 to affect assets on your balance sheet and your ability to timely account for those assets? For example, will there be significant changes in judgments in determining the fair-value of assets measured in accordance with U.S. GAAP or IFRS?
- Do you anticipate any material impairments (e.g., with respect to goodwill, intangible assets, long-lived
  assets, right of use assets, investment securities), increases in allowances for credit losses, restructuring
  charges, other expenses, or changes in accounting judgments that have had or are reasonably likely to
  have a material impact on your financial statements?
- Have COVID-19-related circumstances such as remote work arrangements adversely affected your ability
  to maintain operations, including financial reporting systems, internal control over financial reporting and
  disclosure controls and procedures? If so, what changes in your controls have occurred during the current
  period that materially affect or are reasonably likely to materially affect your internal control over financial
  reporting? What challenges do you anticipate in your ability to maintain these systems and controls?
- Have you experienced challenges in implementing your business continuity plans or do you foresee requiring material expenditures to do so? Do you face any material resource constraints in implementing these plans?
- . Do you expect COVID-19 to materially affect the demand for your products or services?
- Do you anticipate a material adverse impact of COVID-19 on your supply chain or the methods used to distribute your products or services? Do you expect the anticipated impact of COVID-19 to materially change the relationship between costs and revenues?
- Will your operations be materially impacted by any constraints or other impacts on your human capital resources and productivity?
- Are travel restrictions and border closures expected to have a material impact on your ability to operate and achieve your business goals?

"Assessing the evolving effects of COVID-19 and related risks will be a facts and circumstances analysis. Disclosure about these risks and effects, including how the company and management are responding to them, should be specific to a company's situation. As companies assess COVID-19-related effects and consider their disclosure obligations, questions to consider with respect to their present and future operations include:"

"How has COVID-19 impacted your capital and financial resources, including your overall liquidity position and outlook?"

"How do you expect COVID-19 to affect assets on your balance sheet and your ability to timely account for those assets?"

"Do you expect COVID-19 to materially affect demand for your products or services?"

"Are travel restrictions and border closures expected to have a material impact on your ability to operate and achieve your business goals?"

### COVID Crash Exposure Cases

#### SEC "roadmap" of disclosures:

- If companies abide and disclose, they will avoid exposure case litigation.
- If they try to conceal, they will get into trouble.
- Time will tell.

#### Lesson from 2008 and BP

• What companies disclose will determine if/what litigation ensues.



### After a crash ... a surge in litigation

- Other kinds of cases:
  - o ERISA
  - o Insider trading
  - o Mismanagement, Fiduciary responsibility, Derivative cases
  - o Insurance (covered or excluded)
  - Bankruptcies
  - o Misconduct, e.g. price gouging or improper foreclosures
  - o Busted deals (M&A, real estate, covered/uncovered adverse event)
    - Who was supposed to bear the risk?
  - o Turn to courts to sort out all kinds of ambiguities and uncertainties

### Financial Analysis and Econometrics in Securities Litigation

#### In Section 10b-5 cases:

Plaintiffs have to prove:

- 1. Information moves the security price
- 2. The price was inflated by the misrepresentations and omissions
- 3. Corrective disclosure caused the price to fall
- 4. Investors suffered loss as a result

#### In Section 11 and 12 cases:

The burden of proof is reversed.

Defendants have to prove how much loss was not caused by the misrepresentations.

### The Finance Expert's Arsenal



### Event Studies



# Financial Economic Principles



Valuation Tools

(not exhaustive)

### **Evasion Tactics**

Because corporations and their advisors know what plaintiffs must prove in a fraud suit, they are aware of tactics that can be used to avoid or evade a lawsuit.

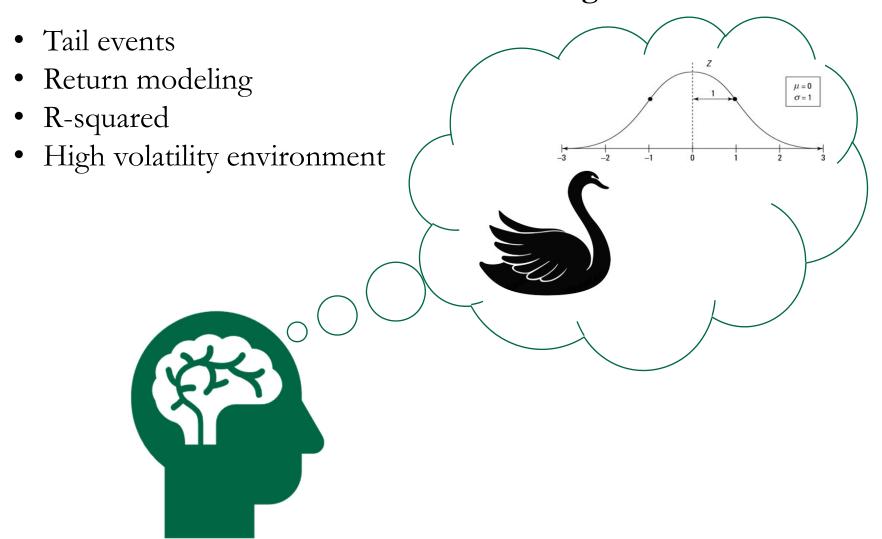
Because plaintiffs' forensic experts know corporation's tactics, they develop analyses to thwart those tactics.

Because corporations and their advisors know how plaintiffs thwart evasion tactics ... etc., etc., etc.

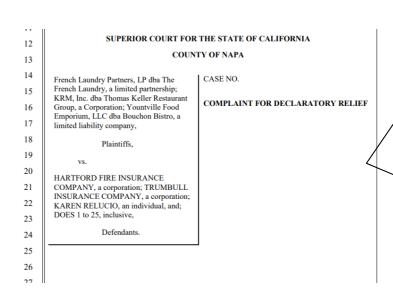
- #1: Don't commit fraud. Disclose honestly.
- Trickle out disclosure spread out over several non-stat-sig events
- Third party disclosures lessen impact
- Countervailing confounding announcements
- Kitchen sink combine fraud and non-fraud negative disclosures
- Hide fraud disclosure among bigger news (e.g. COVID crash)
  - Cronos? RTI?



### Fundamental Research and Securities Litigation



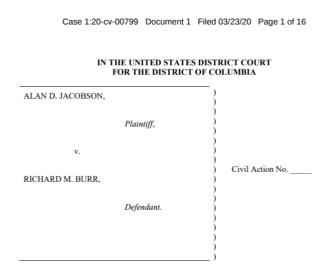
### French Laundry Partners LP vs. Hartford Insurance



"The Insured Properties include two different prominent restaurants located in Napa Valley County, The French Laundry and Bouchon Bistro, which are owned, leased by, managed, and/or controlled by the plaintiffs."

"The virus is physically impacting public and private property, and physical spaces in cities around the world and the United States. Any effort by the HARTFORD DEFENDANTS to deny the reality that the virus causes physical loss and damage would constitute a false and potentially fraudulent misrepresentation that could endanger policyholders and the public."

### **Burr Insider Trading Case**



"... Senator Burr possessed material nonpublic information regarding the impact of COVID-19 on the United States, and in particular on the U.S. stock market. Senator Burr learned this material nonpublic information by virtue of his duties as a United States Senator. Senator Burr owed a duty to Congress, the United States government, and citizens of the United States, including Plaintiff, not to use material nonpublic information that he learned by virtue of his duties as a United States Senator in connection with the sale or purchase of any security. Senator Burr breached that duty by selling stock, including Wyndham stock, based on that material nonpublic information."

Alan D. Jacobson v. Richard M. Burr, Case No. 1:20-cv-00799, District Of Columbia, filed 23 March 2020, ¶31.