



**35<sup>th</sup> BABSON COLLEGE  
ENTREPRENEURSHIP  
RESEARCH CONFERENCE**

**and**

**DOCTORAL CONSORTIUM**

*Driving Entrepreneurial Research  
for 35 Years  
Igniting the Future*

*June 10-13, 2015*



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*The Arthur M. Blank Center for Entrepreneurship*

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**2015 BABSON COLLEGE  
ENTREPRENEURSHIP  
RESEARCH CONFERENCE**

**SCHEDULE**

## 2015 BCERC & DOCTORAL CONSORTIUM PROGRAM SCHEDULE - June 10 - June 13, 2015

*The Arthur M. Blank Center for Entrepreneurship  
BCERC Diamond Sponsor & Doctoral Consortium Scholarship Supporter*

*The Whitman School of Management, Syracuse University  
BCERC Gold Sponsor & Doctoral Consortium Scholarship Supporter*

**BCERC Conference Sessions being held at The Verve Crowne Plaza Hotel in Natick, MA, USA**

Wednesday, June 10, 2015		Thursday, June 11, 2015		Friday, June 12, 2015		Saturday, June 13, 2015	
Conference Registration held at <i>The Verve Crowne Plaza Hotel Natick</i>		All conference sessions held at <i>The Verve Crowne Plaza Hotel Natick</i>		All conference sessions held at <i>The Verve Crowne Plaza Hotel Natick</i>		All conference sessions held at <i>The Verve Crowne Plaza Hotel Natick</i>	
1:00 - 6:00 pm	Registration - BCERC <i>The Verve Crowne Plaza</i>	8:00 am - 5:15 pm	Conference Registration <i>The Verve Crowne Plaza</i>	8:30 - 9:30 am	Interactive Paper Sessions <i>Constellation Room</i>	8:30 - 10:00 am	Conference Sessions <i>The Verve Crowne Plaza</i>
7:00 - 9:45 pm	Opening Reception <i>The Verve Crowne Plaza, Stardust Plaza</i>	8:30 - 9:00 am	Opening Session <i>Constellation Room</i>	9:30 - 10:00 am	Refreshment Break	10:00 - 10:30 am	Refreshment Break
Doctoral Consortium Program held in <i>The Verve Crowne Plaza, Phoenix Room</i>		9:00 - 9:30 am	Refreshment Break	10:00 - 11:00 am	Conference Sessions	10:30 - 12:00 pm	Conference Sessions
		9:30 - 11:00 am	Conference Sessions	11:00 - 11:30 am	Refreshment Break	12:00 - 1:00 pm	Buffet Lunch <i>Constellation Room &amp; Stardust Plaza</i>
8:00 - 10:00 am	Doctoral Consortium Program	11:00 - 11:30 am	Refreshment Break	11:30 - 1:00 pm	Conference Sessions	The Conference is Over	
10:00 - 10:15 am	Refreshment Break	11:30 - 1:00 pm	Conference Sessions	1:00 - 2:15 pm	Buffet Lunch <i>Constellation Room &amp; Stardust Plaza</i>		
10:15 - 12:15 pm	Doctoral Consortium Program	1:00 - 2:15 pm	Buffet Lunch <i>Constellation Room &amp; Stardust Plaza</i>	1:00 - 2:15 pm	Board of Reviewers Meeting <i>Aquarius Boardroom</i>	Doctoral Consortium Program continues in <i>The Verve Crowne Plaza, Gemini Room</i>	
12:15 - 1:30 pm	Buffet Lunch	2:15 - 3:15 pm	Conference Sessions	2:15 - 3:15 pm	Conference Sessions		
1:30 - 2:45 pm	Doctoral Consortium Program	3:15 - 3:45 pm	Refreshment Break	3:15 - 3:45 pm	Refreshment Break	1:00 - 3:00 pm	Doctoral Consortium Program
2:45 - 3:30 pm	Refreshment Break	3:45 - 5:15 pm	Conference Sessions	3:45 - 5:15 pm	Conference Sessions		
3:30 - 5:00 pm	Doctoral Consortium Program	6:30 pm	Buses depart <i>The Verve Crowne Plaza &amp; The Hampton Inn</i> for <i>Longfellow's Wayside Inn</i>	6:30 pm	Buses depart <i>The Verve Crowne Plaza &amp; The Hampton Inn</i> for Babson College		
		7:00 - 9:45 pm	Evening Reception <i>Longfellow's Wayside Inn</i>	7:00 - 9:45 pm	Evening Reception & Award's Dinner <i>Babson College</i>		
		9:45 pm	Buses depart <i>Longfellow's Wayside Inn</i> for <i>The Verve Crowne Plaza &amp; The Hampton Inn</i>	9:45 pm	Buses depart <i>Babson College</i> for <i>The Verve Crowne Plaza &amp; The Hampton Inn</i>		

***SCHEDULE***

**2015 BABSON COLLEGE ENTREPRENEURSHIP RESEARCH CONFERENCE (BCERC)  
&  
DOCTORAL CONSORTIUM PROGRAM**

**JUNE 10-13TH, 2015**

**THE ARTHUR M. BLANK CENTER FOR ENTREPRENEURSHIP, BABSON COLLEGE, MA, USA  
BCERC Diamond Sponsor & Doctoral Consortium Scholarship Supporter**

**THE WHITMAN SCHOOL OF MANAGEMENT, SYRACUSE UNIVERSITY, NY, USA  
BCERC Gold Sponsor & Doctoral Consortium Scholarship Supporter**

**ALL CONFERENCE SESSIONS TAKE PLACE AT THE VERVE CROWNE PLAZA HOTEL, NATICK, MA, USA**

**WEDNESDAY, JUNE 10th, 2015**

8:00 - 10:00 am	Doctoral Consortium Program - Phoenix Room
10:00 - 10:15 am	Refreshment Break - The Verve Function Hall
10:15 am - 12:15 pm	Doctoral Consortium Program - Phoenix Room
12:15 - 1:30 pm	Doctoral Consortium Program - Phoenix Room
1:30 - 2:45 pm	Doctoral Consortium Program - Phoenix Room
2:45 - 3:30 pm	Refreshment Break - The Verve Function Hall
3:30 - 5:00 pm	Doctoral Consortium Program - Phoenix Room

1:00 - 6:00 pm	REGISTRATION - BCERC - The Verve Crowne Plaza Hotel, Natick
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7:00 - 9:45 pm	WELCOME RECEPTION - The Verve Crowne Plaza Hotel, Natick, Stardust Plaza
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**Conference Registration**

Wednesday, June 10th: 1:00 - 6:00 pm, Thursday, June 11th and Friday, June 12th, 8:00 am - 5:15 pm - The Verve Crowne Plaza Hotel, Natick, MA

Paper Sessions - 30 Minutes - 20 Minute Presentation: 10 Minutes Questions and Answers  
Interactive Paper Sessions - 15 Minutes - 10 Minute Presentation: 5 Minutes Questions and Answers

Please be aware that smoking is not permitted in The Verve Crowne Plaza Natick

**THURSDAY, JUNE 11th**

<b>8:00 am - 5:15 pm</b>	<b>CONFERENCE REGISTRATION - The Verve Crowne Plaza Hotel, Natick</b>					
<b>8:30 - 9:00 am</b>	<b>OPENING SESSION - The Verve Crowne Plaza Hotel, Natick, Constellation Room</b>					
	<i>Welcome: Andrew Zacharakis, BCERC Director, and Alfred J. Nanni, Provost, Babson College</i>					
<b>9:00 - 9:30 am</b>	<b>Refreshment Break - The Verve Function Hall</b>					
<b>TIME</b>	<b>Room - Apollo I</b>	<b>Room - Apollo II</b>	<b>Room - Apollo III</b>	<b>Room - Apollo IV</b>	<b>Room - Gemini</b>	<b>Room - Phoenix</b>
<b>Session 1</b>	<b>Chair: H. Aldrich</b>	<b>Chair: H. Bruining</b>	<b>Chair: J. Sohl</b>	<b>Chair: M. Gillin</b>	<b>Chair: A. Carsrud</b>	<b>Chair: V. Gerasymenko</b>
<b>9:30 - 10:00 am</b>	<b>A. Johansson, Ellonen McKelvie &amp; Tarkiainen</b>	<b>Maissenhaelter &amp; Milanov</b>	<b>Kier, McMullen &amp; Kuratko</b>	<b>Oo, Rahman &amp; N. Kim</b>	<b>Brush, Balachandra, Davis &amp; P. Greene</b>	<b>Wulf &amp; Flatten</b>
	<i>Explaining the Co- existence of Effectuation and Causation</i>	<i>Going Abroad to Win at Home: New Venture Internationalization as a Legitimation Strategy</i>	<i>Persist or Abandon? The Influence of Social Pressure and Regulatory Focus on Entrepreneurial Escalation of Commitment</i>	<i>Understanding the Determinants of Hybrid Entrepreneurship</i>	<i>Venture Capital Investing: Are Women Entrepreneurs Perceived as Riskier Investments?</i>	<i>Amit &amp; Zott Revisited - Refining the Measurement of Business Model Designs and their Performance Implications</i>
<b>10:00 - 10:30 am</b>	<b>Lomberg &amp; Klyver</b>	<b>D. R. Clark</b>	<b>Rauch &amp; Hatak</b>	<b>Annink, Amorós &amp; den Dulk</b>	<b>Owalla, Al-Ghafri, Holmquist &amp; Brown</b>	<b>Wulf &amp; Flatten</b>
	<i>Different Strokes for Different Folks - A Self- Regulation Perspective on Idea Generation</i>	<i>Entrepreneurs Going Global: The Role of Experience and Perceived Knowledge in the Selection of Internationalization Destinations</i>	<i>The Dark Side of Entrepreneurship: Applying Reinforcement Sensitivity Theory to Explain Entrepreneurial Behavior</i>	<i>Can Entrepreneurs Have a Better Work-life Balance?: A Cross Country Analysis</i>	<i>How are Women Entrepreneurs Portrayed in Media? Focus on Kenyan and Omani Newspapers</i>	<i>Business Model Orientation: How can Firms Cultivate a Preparedness for Business Model Change?</i>
<b>10:30 - 11:00 am</b>	<b>Garrett, Hornsby &amp; Mattingly</b>	<b>Bolzani &amp; Foo</b>	<b>Schjoedt &amp; P. C. Patel</b>	<b>Fischer &amp; Mauer</b>	<b>Byrne &amp; Fattoum</b>	<b>Kulins, Leonardy &amp; Weber</b>
	<i>Opportunity Evaluation Differences between Corporate Entrepreneurs and Independent Entrepreneurs: The Effects of Product-market Relatedness, Risk, and Slack Resources</i>	<i>Motivations to Internationalize: The Role of Entrepreneurs' Values</i>	<i>Entrepreneurial Performance: Does Entrepreneurs' Personality Moderate the Impact of Stress?</i>	<i>Entrepreneurial Motivation in Sustainable Entrepreneurship: How Motivation Factors Impact the Entrepreneurial Process</i>	<i>The Lenses of Gender: A Narrative Analysis of Succession in Family Business</i>	<i>The Influence of Business Model Designs on the Performance of Entrepreneurial Firms</i>
<b>11:00 - 11:30 am</b>	<b>Refreshment Break - The Verve Function Hall</b>					

**THURSDAY, JUNE 11th**

<b>TIME</b>	<b>Room - Apollo I</b>	<b>Room - Apollo II</b>	<b>Room - Apollo III</b>	<b>Room - Apollo IV</b>	<b>Room - Gemini</b>	<b>Room - Phoenix</b>
<b><u>Session 2</u></b>	<b>Chair: J. Amorós</b>	<b>Chair: L. Balachandra</b>	<b>Chair: D. Clark</b>	<b>Chair: C. Hopp</b>	<b>Chair: S. Han</b>	<b>Chair: O. Sawyerr</b>
<b>11:30 am - 12:00 pm</b>	<b>B. S. Anderson, Eshima</b>  <i>Firm Growth, Strategic Adaptability, and Entrepreneurial Orientation</i>	<b>Brush, Edelman &amp; Manolova</b>  <i>To Pivot or Not to Pivot: Why do Nascent Ventures Change their Business Models?</i>	<b>Le Loarne, Mangematin &amp; Belkhouja</b>  <i>Born To Grow? The Impact of Organizational and Individual Imprinting on Growth Intention Across Gender</i>	<b>F. Zhu, Man &amp; Huang</b>  <i>Disentangling The Autonomy-job Satisfaction Relationship for Small Business Owner-managers: Exploring the Role of Work-life Balance and Coping Strategies</i>	<b>Konopaski, Jack &amp; Hamilton</b>  <i>Transgenerational Learning in Entrepreneurial Family Businesses</i>	<b>Ortiz-Hunt &amp; Hunt</b>  <i>Entrepreneurial Round Tripping: The Benefits of Newness and Smallness in Multi-Directional Value Creation</i>
<b>12:00 - 12:30 pm</b>	<b>Balasubramanian &amp; Yang</b>  <i>Impact of Entrepreneurial Orientation on University Performance</i>	<b>Collewaert, Boros, Mitteness &amp; Imhof</b>  <i>You Never Get a Second Chance to Make a First Impression: A Study on Entrepreneurial Pitches</i>	<b>van der Zwan, &amp; de Vries</b>  <i>Growth Expectations and Types of Entrepreneurs</i>	<b>Hatak, Rauch, Fink &amp; Baranyi</b>  <i>Doing Well By Being Well: The Interplay of Physical Well-being, Burn-out Symptoms and Firm Performance of Necessity-, Rationality- and Opportunity-driven Entrepreneurs</i>		<b>De Cock &amp; Bruneel</b>  <i>How Young Resource-constrained Start-ups Exploit Opportunities: A Resource Management Perspective</i>
<b>12:30 - 1:00 pm</b>	<b>S. G. Abdelgawad</b>  <i>Organizational Practices, Strategic Variety, and Performance</i>	<b>Murnieks, Cardon, Sudek, White &amp; Brooks</b>  <i>Attracted by Fire: The Role of Passion in Angel Investing</i>	<b>K. M. Hmieleski</b>  <i>How Are New Ventures Able to Cope Effectively with Uncertainty?</i>	<b>Newbert &amp; Quigley</b>  <i>Motivation and Venture Creation Speed: Comparing Social and Commercial Entrepreneurs</i>	<b>Alrubaishi, Haugh, Robson &amp; Doern</b>  <i>Family Firms, Socio-emotional Wealth and Entrepreneurial Orientation: Evidence from Saudi Arabia</i>	<b>Yavuz, Dutta &amp; Soytaş</b>  <i>Optimistic Entrepreneurs and Strategic Change in High-tech New Ventures: An Examination Based on the Behavioral Theory of the Firm</i>
<b>1:00 - 2:15 pm</b>	<b>BUFFET LUNCH - The Verve Crowne Plaza Hotel, Natick, Constellation Room and Stardust Plaza</b>					

**THURSDAY, JUNE 11th**

<b>TIME</b>	<b>Room - Apollo I</b>	<b>Room - Apollo II</b>	<b>Room - Apollo III</b>	<b>Room - Apollo IV</b>	<b>Room - Gemini</b>	<b>Room - Phoenix</b>
<b><u>Session 3</u></b>	<b>Chair: L. Edelman</b>	<b>Chair: S. Le Loarne</b>	<b>Chair: T. Pret</b>	<b>Chair: P. Munoz</b>	<b>Chair: A. Huyghe</b>	<b>Chair: L. M. Pierre</b>
<b>2:15 - 2:45 pm</b>	<b>M. J. Lerchenmueller</b>  <i>Corporate Entrepreneurship in a Strategic Context: What Determines New Venturing and Strategic Renewal in Service Versus Manufacturing Industries?</i>	<b>Söderblom, Samuelsson &amp; Mårtensson</b>  <i>A Longitudinal Investigation of Business Angel Relationship Risk Mitigation Strategies within Investments: A Three-dimensional Approach</i>	<b>Isaksson &amp; Tornikoski</b>  <i>The Effects of Initial Firm Configuration and VC Involvement on Future Firm Growth: A Case of Picking or Forming Winners?</i>	<b>Lambrich, Kroeger, Weber &amp; Wallace</b>  <i>Challenging the Value-Paradigm of Cross-Sector Partnerships</i>	<b>M. Hamalainen</b>  <i>The Life Cycle of an Entrepreneurial Project</i>	<b>Hechavarria, Terjesen, Ingram, Justo &amp; Elam</b>  <i>Taking Care of Business: The Impact of Culture on the Blended Value Creation Goals of Female Entrepreneurs</i>
<b>2:45 - 3:15 pm</b>	<b>Alsos, Clausen &amp; Wigger</b>  <i>Characteristics of Opportunities and Exploitation in Closed and Open Innovation</i>	<b>Warnick, McMullen, Murnieks &amp; Brooks</b>  <i>Passion for Entrepreneurship or Passion for the Venture's Domain?: A Conjoint Analysis of Investors' Decision-making</i>	<b>Eggers &amp; Gerasymenko</b>  <i>What Makes Venture Capitalists Look beyond Common Practices? Re-examination of Organizational Antecedents through the Behavioral Theory Lens</i>	<b>Andries, Daou &amp; Stephan</b>  <i>Social Enterprises and Innovation Performance: The Mediating Effects of R&amp;D Activities and External Knowledge Sourcing</i>	<b>Fiet, Kerrick, Kosmidou &amp; Naskar</b>  <i>Specific Knowledge as a Key to Launching Successful New Ventures</i>	<b>Ettl, Black &amp; Welter</b>  <i>Listening to How Women Entrepreneurs View Success: A Contextual Explanation of Entrepreneurial Behavior</i>
<b>3:15 - 3:45 pm</b>	<b>Refreshment Break - The Verve Function Hall</b>					



THURSDAY, JUNE 11th

TIME	Room - Apollo I	Room - Apollo II	Room - Apollo III	Room - Apollo IV	Room - Gemini	Room - Phoenix
<b>Session 4</b>	<b>Chair: M. Lerchenmueller</b>	<b>Chair: E. Tornikoski</b>	<b>Chair: R. Justo</b>	<b>Chair: I. Syed</b>	<b>Chair: S. Gaklis</b>	<b>Chair: L. Delgado-Marquez</b>
<b>3:45 - 4:15 pm</b>	<b>Hanssens, Deloof &amp; Vanacker</b>  <i>The Dynamics of Financial Slack in Young Ventures</i>	<b>Duymedjian, Janssen &amp; Ferrante</b>  <i>Domesticating Bricolage A Second Time: What Does the Way by Which Bricolage is Appropriated by Entrepreneurship Research Tell us About the Field?</i>	<b>Frederiks, Ehrenhard &amp; Groen</b>  <i>Using Imagination to Create Better Business Opportunities? An Experimental Study</i>	<b>J. C. Butler</b>  <i>The Dark Triad, Employee Creativity, and Performance in New Venture Context</i>	<b>Vedula, Vogel &amp; Robb</b>  <i>Decomposing the Performance of U.S. Metropolitan Entrepreneurial Ecosystems</i>	<b>Onishi &amp; Wales</b>  <i>Toward A Resource-based Model of the Institutional Entrepreneurship Process</i>
<b>4:15 - 4:45 pm</b>	<b>Josefy &amp; Deer</b>  <i>Rethinking Liability of Newness as a Categorization Problem: Insights from Anti-trafficking Organizations</i>	<b>Duymedjian, Lavissière, Ferrante &amp; Germain</b>  <i>An Entrepreneurial Theory of Encountering: Using Deleuzian and Linguistic Analysis to Grasp the Role of the Encounter in Entrepreneurial Narrative</i>	<b>Kushev, Ahuja &amp; Mattingly</b>  <i>A Social Cognitive Perspective on Opportunity Evaluation</i>	<b>R. J. Franklin</b>  <i>What Leads to Effective Self-Regulation? Origins and Outcomes of Entrepreneurs' Grit</i>	<b>Plummer, S. Parker &amp; Reyes</b>  <i>Adapt or Die: Offsetting the Stress of Agglomeration Density on New Firm Survival</i>	<b>Huynh &amp; Patton</b>  <i>University Spin-off Performance: An Empirical Study</i>
<b>4:45 - 5:15 pm</b>	<b>L. Bergset</b>  <i>Access to Finance in Green Start-ups and Young Green Companies - A Three Country Study</i>	<b>F. Greene &amp; Hopp</b>  <i>If, When and for How Long Should Formal Planners Plan Their Nascent Venture</i>	<b>Miller &amp; Noack</b>  <i>Popular Media and Individual Opportunity Search Behaviors</i>	<b>Cacciotti, Hayton, R. Mitchell &amp; Allen</b>  <i>Entrepreneurial Fear of Failure: Scale Development and Validation</i>		<b>Hamilton &amp; Crook</b>  <i>A Meta-analysis of University Technology Transfer Empirical Research</i>
<b>6:30 pm</b>	<b>Buses depart The Verve Crowne Plaza Hotel and The Hampton Inn in Natick for Longfellow's Wayside Inn, Sudbury, MA</b>					
<b>7:00 - 9:45 pm</b>	<b>Evening Reception - Longfellow's Wayside Inn, Sudbury, MA</b>					
<b>9:45 pm</b>	<b>Buses depart Longfellow's Wayside Inn for The Verve Crowne Plaza Hotel and The Hampton Inn Hotel, Natick</b>					

**FRIDAY, JUNE 12th**

<b>8:30 am - 5:15 pm</b>	<b>Conference Sessions - The Verve Crowne Plaza Hotel, Natick</b>					
<b>8:30 - 9:30 am</b>	<b>Conference Sessions - Interactive Papers - The Verve Crowne Plaza Hotel, Natick, Constellation Room</b>					
<b>TIME</b>	<b>Table - 1</b>	<b>Table - 2</b>	<b>Table - 3</b>	<b>Table - 4</b>	<b>Table - 5</b>	<b>Table - 6</b>
<b>Session 5</b>	<b>Chair: A. Anglin</b>	<b>Chair: C. Theodoraki</b>	<b>Chair: S. Soleimanof</b>	<b>Chair: A. Boz</b>	<b>Chair: H. Sarooghi</b>	<b>Chair: A. Burkemper</b>
<b>8:30 - 8:45 am</b>	<b>Tietz &amp; Wong</b>	<b>S. Zhu, Bertels, Koen &amp; Mithani</b>	<b>Harrison, Botelho &amp; Mason</b>	<b>Bygrave, Lange &amp; Marram</b>	<b>J. R. Mitchell, Mostafa, R. Mitchell, Liao &amp; Chatterjee</b>	<b>Crum &amp; Nelson</b>
	<i>Combining Closeness and Culture: Parent-venture Similarity and Performance in Internal Corporate Ventures</i>	<i>What Helps and Hinders Corporate Entrepreneurs in their Quest for Funding?</i>	<i>Women on the Edge of a Breakthrough? Towards a Theory of Women Angel Investing</i>	<i>Determinants of the Flows of Venture Capital in the USA</i>	<i>Stakeholder Theory and the Emergence of Opportunities</i>	<i>The Use of Cluster Analysis in Entrepreneurship Research: Review of Past Research &amp; Future Directions</i>
<b>8:45 - 9:00 am</b>	<b>Koch &amp; Mauer</b>	<b>Bruining &amp; Saly</b>	<b>Sears, McLeod, Evert &amp; Payne</b>	<b>LiPuma &amp; Park</b>	<b>Daunfeldt, Elert &amp; D. Johansson</b>	<b>Mendoza-Abarca &amp; Gras</b>
	<i>How to Foster Effectuation in the Corporate Context? Leadership as Antecedent of Corporate Effectuation</i>	<i>Levels of Corporate Entrepreneurship Intensity, Longer Term Performance and Ability to Recover</i>	<i>Credibility in Corporate Venturing: Examining Relationships between Entrepreneurs and Corporate Venture Capitalists</i>	<i>How to Concentrate Less: Foreign and Corporate Venture Capital Involvement in Syndicates</i>	<i>Are High-growth Firms Overrepresented in High-tech Industries?</i>	<i>The Performance of Social Ventures Pursuing Multiple Opportunities: Uncovering the Moderating Effect of Organizational Task Environments</i>
<b>9:00 - 9:15 am</b>	<b>Suhartanto, Monsen &amp; MacKenzie</b>	<b>G. Walter, Heinrichs &amp; A. Walter</b>	<b>J. M. Mueller</b>	<b>L. Zhang</b>	<b>C. Pryor</b>	<b>Scarlata, Zacharakis &amp; Alemany</b>
	<i>The Effects of Professional Corporate Entrepreneurship Practices on Listed and Non-Listed Family Firms in Developing Economics</i>	<i>Copycat or Innovator? Learning Strategies of Spin-out Founders and Firm Growth</i>	<i>Comparing Initial Financing Forms to Determine the Effects on New Venture Performance</i>	<i>Do I Have a Say in It? The Founder's Role in Venture Capital Syndicate Formation</i>	<i>Institutional Capabilities' Effects on Regulatory Constraint Change and the Pursuit Of Entrepreneurial Opportunity</i>	<i>Entrepreneurial Orientation in Social Investing: The Influence of Founders and Board Members Human Capital Diversity</i>
<b>9:15 - 9:30 am</b>	<b>Baldauf &amp; Romanova Stettler</b>	<b>Stevenson, Taylor &amp; Letwin</b>	<b>Mohammadi, Shafizadeh &amp; Johan</b>	<b>Maurer &amp; Sahaym</b>	<b>Fu &amp; Tietz</b>	
	<i>Does High Innovativeness Always Lead to High Performance? A Longitudinal Investigation of the Necessary Conditions</i>	<i>Noble Corruption: Does Bricolage Reduce Unethical Judgments Against Entrepreneurs?</i>	<i>A Signaling Theory of Entrepreneurial Venture's Valuation: Evidence from Early Termination of Venture Capital Investment</i>	<i>Liftoff? The Impact of Entrepreneur and Venture Sources of Legitimacy on Funding Performance in the Private Spaceflight Industry</i>	<i>When Copycats Can Succeed? Business Model Imitation and the Legitimacy of New Ventures in Emerging Economies</i>	
<b>9:30 - 10:00 am</b>	<b>Refreshment Break - The Verve Function Hall</b>					

**FRIDAY, JUNE 12th**

8:30 am - 5:15 pm	Conference Sessions - The Verve Crowne Plaza Hotel, Natick					
8:30 - 9:30 am	Conference Sessions - Interactive Papers - The Verve Crowne Plaza Hotel, Natick, Constellation Room					
TIME	Table - 7	Table - 8	Table - 9	Table - 10	Table - 11	Table - 12
Session 5	Chair: O. Nordstrom	Chair: V. Diaz Moriana	Chair: C. Kyprianou	Chair: R. R. Hernandez Chea	Chair: C. Faherty	Chair: F. Giones
8:30 - 8:45 am	<b>Lerner &amp; Hmieleski</b>  <i>Social Psychology in Nascent Organizing: What Do We Infer About an Entrepreneur, and Does It Matter?</i>	<b>Chan, Sun &amp; Saleh</b>  <i>Self-Regulation, Learning and Advancement: Effects of Entrepreneurial Self-Efficacy and Coping Behaviors on Learning and Venture Goal Progress</i>	<b>Geuvers &amp; Dana</b>  <i>Growth Momentum: What Entrepreneurial CEOs do to Achieve High Organic Growth</i>	<b>Huyghe, Davidsson &amp; Semasinghe</b>  <i>The Interplay between Novelty, Prior Knowledge and Resource Investments in New Venture Emergence</i>	<b>M. Erken</b>  <i>Entrepreneurs; Dispositional Affect as Antecedent of Network Size and Quality: What's Affect Got to do With It?</i>	<b>M. Ahsan</b>  <i>Factors Influencing Opportunity Recognition: An Empirical Study</i>
8:45 - 9:00 am	<b>Bacq, Dejardin, Giacomini &amp; Janssen</b>  <i>The Economic, Social and Environmental Goal Prioritization of Entrepreneurs: An Empirical Exploration</i>	<b>Mathias, Frid, Galloway &amp; Huyghe</b>  <i>Paying It Forward?: The Impact of Identity on Co-opetition in the Craft Beer Industry</i>	<b>Geissler &amp; Munzert</b>  <i>When Success Is Bad: The Dark Side of Successful Media Role Models for the Formation of Entrepreneurial Self-efficacy</i>	<b>M. N. Huvaj</b>  <i>Disengagement of Entrepreneurs from their Ventures along Equity and Management Dimensions</i>	<b>Fiet, Kerrick, Kosmidou &amp; Naskar</b>  <i>Do the Venture Ideas of Repeat Entrepreneurs Change after their Discovery?</i>	<b>Osiyevskyy, Meyer &amp; Zargarzadeh</b>  <i>Innovative Pathways Through Adversity for New Ventures: The Importance of Sustaining R&amp;D Intensity During Crises</i>
9:00 - 9:15 am	<b>D. A. Lerner</b>  <i>Acting First, Thinking Later: Sensation Seeking as a Logic and Psychological Determinant of Entrepreneurial Action</i>	<b>Reger, E. Williams &amp; White</b>  <i>Self-identity Conflicts of Academic Entrepreneurs: When Scientists are Asked to Define Themselves by Who They Are Not (Entrepreneurs)</i>	<b>Schuster, Halberstadt &amp; Nicolai</b>  <i>An Analysis of Founder-CEOs' and Salaried CEOs' Short-term Investment Behavior Under Consideration of Aspiration Levels</i>	<b>Syed &amp; B. Mueller</b>  <i>Follow Your Passion: How Entrepreneurial Passion Motivates Alertness to Opportunities</i>	<b>Deutschmann &amp; Goesswein</b>  <i>Antecedents of Change: Analyzing the Change of Exit Intentions and Exit Strategy</i>	<b>Morales &amp; Mingo</b>  <i>Institutional Change and Venture Capital Investments</i>
9:15 - 9:30 am	<b>Zacca &amp; Dayan</b>  <i>Linking Managerial Competence to Small Enterprise Performance</i>	<b>J. A. Woods</b>  <i>Cognitive Antecedents to Financial Escalation of Commitment in Small, Family-owned Entrepreneurial Firms</i>	<b>Klyver, Lomberg &amp; Steffens</b>  <i>Human Capital and Nascent Entrepreneurship - The Opportunity Cost of a New Job</i>	<b>Bringmann, Vanoutrive &amp; Verhetsel</b>  <i>Venture Capital Investment and Firm Performance: A Spatially-informed Social Network Approach</i>	<b>B. T. Jimenez</b>  <i>The Entrepreneur's Masquerade: Reflecting and Enacting Identity</i>	<b>Bubenzer, Grégoire &amp; Nyffeler</b>  <i>Opportunity Identification and Identification with Opportunities: Expanding the Motivational Dynamics of Entrepreneurial Action</i>
9:30 - 10:00 am	Refreshment Break - The Verve Function Hall					

**FRIDAY, JUNE 12th**

<b>8:30 am - 5:15 pm</b>	<b>Conference Sessions - The Verve Crowne Plaza Hotel, Natick</b>					
<b>8:30 - 9:30 am</b>	<b>Conference Sessions - Interactive Papers - The Verve Crowne Plaza Hotel, Natick, Constellation Room</b>					
<b>TIME</b>	<b>Table - 13</b>	<b>Table - 14</b>	<b>Table - 15</b>	<b>Table - 16</b>	<b>Table - 17</b>	<b>Table - 18</b>
<b><u>Session 5</u></b>	<b>Chair: E. Gatewood</b>	<b>Chair: C. Brush</b>	<b>Chair: W. Drover</b>	<b>Chair: N. Akhter</b>	<b>Chair: L. Plummer</b>	<b>Chair: M. Schenkel</b>
<b>8:30 - 8:45 am</b>	<b>Domurath, van der Linden, Patzelt &amp; Rosenbusch</b>	<b>Braun, Ferreira, T. Schmidt &amp; Sydow</b>	<b>J. Im</b>	<b>Ciuchta &amp; O'Toole</b>	<b>Chowdhury, Belitski &amp; Desai</b>	<b>Conger &amp; York</b>
	<i>Dynamite or Fishhook Fishing: Strategic Approaches to Venture Internationalization</i>	<i>A Post-Heroic View on Entrepreneurial Creativity: The Underestimated Role of Employees and Network Intermediaries</i>	<i>Performance Feedback and Risk Taking of Microfinance Institutions: The Moderating Effects of Institutional Factors</i>	<i>Staying With The Team: Identification and Switching Costs in the Entrepreneurial Process</i>	<i>Formal Institutions and Entrepreneurships: Moderating Role of Corruption</i>	<i>"B The Change": Hybrid Social Enterprise and the Problem of Identity Correspondence</i>
<b>8:45 - 9:00 am</b>	<b>Graebner, Han &amp; Roundy</b>		<b>Denoo, Yli-Renko &amp; Clarysse</b>	<b>Ciuchta &amp; Vestal</b>	<b>Gkikas, Jones-Evans &amp; Huggins</b>	
	<i>Blurred Lines: Familial and Entrepreneurial Logics in a Family Technology Venture</i>		<i>The Impact of Business Model Change on New Ventures' Survival</i>	<i>Faculty Founders and the Multi-generational University Spinoff</i>	<i>Entrepreneurial Dynamism and Innovation Capacity: Evidence from an Uncompetitive Regional Economy</i>	
<b>9:00 - 9:15 am</b>	<b>Jiang, Munyon, Kellermanns &amp; Morris</b>	<b>Yoo, Sawyerr &amp; Brazeal</b>	<b>T. Hecking</b>	<b>Levie, Hart &amp; Gaklis</b>	<b>Zolfaghatri Ejlal Manesh &amp; Rialp</b>	<b>Kammerlander &amp; Bird</b>
	<i>Is There a Socioemotional Paradox in Family Firms? An Experimental Examination of the Theoretical Tensions between Family Firm Members' Socioemotional Wealth and Socioemotional Selectivity</i>	<i>Antecedents and Consequences of Entrepreneurial Orientation: A Longitudinal Study of Technology-based SMEs</i>	<i>Adaptability in New Ventures - Dynamic Capabilities and Performance in Different Stages of Entrepreneurial Ventures</i>	<i>The More The Merrier: How Owner-Manager Team Size Influences the Economic Contribution of Owner-Managed Businesses Across the World</i>	<i>International Energy Entrepreneurship: The Case Study of Spanish Firms in Renewable Energy Industry</i>	<i>To Innovate Or Not To Innovate? - That is The Question! Antecedents of Post-succession Entrepreneurial Behavior in Family Firms</i>
<b>9:15 - 9:30 am</b>	<b>M. Almutawa</b>	<b>Ahsan, DeNoble, Musteen &amp; Zheng</b>	<b>Yu &amp; Wiklund</b>	<b>O. Guldiken</b>	<b>Hudson Breen &amp; Leung</b>	<b>LiPuma &amp; Prange</b>
	<i>A Tale Of Two Masters: CEO Succession in Dual-Family Firms</i>	<i>Nascent Networks in Embryonic Firms: Factors Influencing Network Development and Success</i>	<i>Nascent Venture Team Diversity and Nascent Venture Performance: An Investigation of Business Plan and Opportunity Type</i>	<i>Finance Committees and Short-, Medium-, and Long-term IPO Performance Firms</i>	<i>Understanding the Career-life Development of Mompreneurs as a Relational Process</i>	<i>Economic Development Level and the Institutional Impact on New Venture Exporting</i>
<b>9:30 - 10:00 am</b>	<b>Refreshment Break - The Verve Function Hall</b>					

**FRIDAY, JUNE 12th**

<b>TIME</b>	<b>Room - Apollo I</b>	<b>Room - Apollo II</b>	<b>Room - Apollo III</b>	<b>Room - Apollo IV</b>	<b>Room - Gemini</b>	<b>Room - Phoenix</b>
<b>Session 6</b>	<b>Chair: S. Dolmans</b>	<b>Chair: D. Townsend</b>	<b>Chair: L. Alemany</b>	<b>Chair: J. C. Butler</b>	<b>Chair: G. C. Crawford</b>	<b>Chair: G. Fisher</b>
<b>10:00 - 10:30 am</b>	<b>J. Goesswein</b>  <i>A Matter of Trust. The Influence of Entrepreneur-Investor Trust on Founders; Exit Intentions and Exit Strategy</i>	<b>Galbraith, Miller &amp; DeNoble</b>  <i>The Impact of Form and Content on Reviewer Assessment: An Examination of a Department of Defense Funded Consortium Grant Program</i>	<b>M. A. Halbinger</b>  <i>Motivations, Creativity and Entrepreneurial Activities</i>	<b>Branzei &amp; Shulist</b>  <i>Give-and-Take Rituals: How Informal Entrepreneurs Elevate their Status</i>	<b>Bruton, I. Pryor, Webb &amp; Zahra</b>  <i>Entrepreneurship at the Base-of-the-Pyramid: Examining the Role of Trust</i>	<b>Meek &amp; Sullivan</b>  <i>Sowing the Seeds to Solve a "Wicked Problem": Examining How Women and Men Entrepreneurs in the U.S. Sustainable Agriculture Industry Differ in their Efforts to Combat Food-related Social Injustice</i>
<b>10:30 - 11:00 am</b>	<b>Peña &amp; Guerrero</b>  <i>Intrapreneurial Experience and Individuals Age as Determinants of Career Mobility</i>	<b>Gregson, Sanchez Barrios, Montoya, Andreeva &amp; Ansel</b>  <i>Towards the Development of an Entrepreneurial Scorecard: Which Factors Influence Public Funding Decisions on New Venture Business Plans?</i>	<b>Walsh &amp; Cunningham</b>  <i>The Effects of Identification by the Entrepreneur to the Firm Versus to the Process</i>	<b>Gatewood, A. Patel &amp; Shaver</b>  <i>Career Reasons and Financial Performance of SMEs in a Developing Economy</i>	<b>M. Bird</b>  <i>Moving In or Moving Out: The Impact of Entrepreneurship on Immigrants' Economic Integration</i>	<b>N. J. Lindsay, W. A. Lindsay, Balan, Balan-Vnuk &amp; Kropp</b>  <i>The Relationship of Entrepreneurial Intent and Start-Up Behavior to the General Health Perceptions of Women and Men Nascent Necessity Entrepreneurs during the New Venture Creation Process</i>
<b>11:00 - 11:30 am</b>	<b>Refreshment Break - The Verve Function Hall</b>					

**FRIDAY, JUNE 12th**

<b>TIME</b>	<b>Room - Apollo I</b>	<b>Room - Apollo II</b>	<b>Room - Apollo III</b>	<b>Room - Apollo IV</b>	<b>Room - Gemini</b>	<b>Room - Phoenix</b>
<b>Session 7</b>	<b>Chair: A. Frederiks</b>	<b>Chair: P. Geuvers</b>	<b>Chair: A. Gkikas</b>	<b>Chair: A. Leung</b>	<b>Chair: E. Monsen</b>	<b>Chair: M. Hamalainen</b>
<b>11:30 am - 12:00 pm</b>	<p><b>Obschonka, Lievens, Wille &amp; De Fruyt</b></p> <p><i>Does Self-employed Work Make Individuals Not Only More Entrepreneurial but also More Narcissistic and Antisocial? A 15-year Longitudinal Personality-based Analysis</i></p>	<p><b>M. Milosevic</b></p> <p><i>Who Raises Funds in Markets Dominated by Government Intervention? Evidence from the French Venture Capital Industry</i></p>	<p><b>Miao &amp; Coombs</b></p> <p><i>Biological Factors, Individual Traits, and Entrepreneurial Intentions: The Mediating Role of Entrepreneurial Self-efficacy and Need for Cognition</i></p>	<p><b>Wood, D. Williams &amp; Drover</b></p> <p><i>Cognitive Consequences of Entrepreneurial Inaction</i></p>	<p><b>Frid, Wyman &amp; Coffey</b></p> <p><i>The Effects of Wealth on Entry into Entrepreneurship</i></p>	<p><b>Bertoni, Meoli &amp; Vismara</b></p> <p><i>Board Leadership and Independence in Entrepreneurial Venture IPOs</i></p>
<b>12:00 - 12:30 pm</b>	<p><b>A. Tan, Fan &amp; Volery</b></p> <p><i>Major Family Events, Overconfidence, and New Venture Success: A Cognitive Resources Perspective</i></p>	<p><b>Feierabend &amp; Gebhard</b></p> <p><i>Entrepreneurial Exit - It's Time to Measure Success</i></p>	<p><b>Uygur &amp; S. Kim</b></p> <p><i>Do Entrepreneurs Act on What They Know or What They Believe? Testing Competing Cognitive Theories of Entrepreneurial Action</i></p>	<p><b>Bacq, Kickul, Gundry &amp; Ofstein</b></p> <p><i>A Social Cognitive Perspective of How Entrepreneurial Munificence Benefits Entrepreneurship Career Intentions</i></p>	<p><b>Greidanus, Shi &amp; Wu</b></p> <p><i>Economic Inequality and Entrepreneurial Activity</i></p>	<p><b>Weemaes, Gaeremynck, Bruneel, Verriest &amp; Debrulle</b></p> <p><i>Consultants, Outside Board Members, or Both? An Empirical Investigation of the Impact of External Knowledge Sources on New Firm Growth</i></p>
<b>12:30 - 1:00 pm</b>		<p><b>Zhang &amp; J. Tan</b></p> <p><i>The Influence of Venture Capital Syndicates on Startup Company Performance: A Network Structure Perspective</i></p>	<p><b>Giuliani &amp; Monti</b></p> <p><i>The Role of Narrative Identity Work in Serial Entrepreneurship: A Longitudinal Study</i></p>	<p><b>Kauppinen, Wolfe &amp; Shepherd</b></p> <p><i>Narrative; Bouncing Back; Discourses in Allocating Opportunism in Entrepreneurial Project Failure in Online Dating Business from the Perspective of Sensemaking</i></p>	<p><b>Darnihamedani, Block, Hessels &amp; Simonyan</b></p> <p><i>Start-up Costs, Taxes and Innovative Entrepreneurship</i></p>	<p><b>Björnåli &amp; Ellingsen</b></p> <p><i>What Constitutes an Effective Board: Exploring Board Composition, Roles and Behavioral Integration in High-tech Start-ups</i></p>
<b>1:00 - 2:15 pm</b>	<b>BUFFET LUNCH - The Verve Crowne Plaza Hotel, Natick, Constellation Room and Stardust Plaza</b>					
<b>1:00 - 2:15 pm</b>	<b>Board of Reviewer's Meeting - The Verve Crowne Plaza Hotel, Natick, Aquarius Boardroom</b>					

**FRIDAY, JUNE 12th**

<b>TIME</b>	<b>Room - Apollo I</b>	<b>Room - Apollo II</b>	<b>Room - Apollo III</b>	<b>Room - Apollo IV</b>	<b>Room - Gemini</b>	<b>Room - Phoenix</b>
<b>Session 8</b>	<b>Chair: S. G. Walter</b>	<b>Chair: P. Steffens</b>	<b>Chair: U. Uygur</b>	<b>Chair: T. Volery</b>	<b>Chair: A. Mohammadi</b>	<b>Chair: Y. Fu</b>
<b>2:15 - 2:45 pm</b>	<b>Peng, Souitaris &amp; Zerbinati</b>  <i>The Influence of Founder Identity on Entrepreneurial IPO Performance</i>	<b>Clarke &amp; J. E. Butler</b>  <i>Equity Crowdfunding's Role in Reducing Information Asymmetries and Increasing Entrepreneur Success</i>	<b>Saleh, Foo &amp; Hekman</b>  <i>Mentor or Tormentor: Understanding How Mentors Impact Entrepreneurs; Performance Using a Creativity Perspective</i>	<b>Manigart, Meuleman &amp; Neckebrouck</b>  <i>Working for Divergent Principals: Effects Of Private Equity on Employment Levels and Employment Terms in Family Firms</i>	<b>Turturea, Jansen &amp; Verheul</b>  <i>TMT Improvisation, Resource Management in Firm Performance: A Mediated Model</i>	<b>Chandna &amp; Salimath</b>  <i>Virtual Community Correlates of Mutually Beneficial Entrepreneurial Behavior</i>
<b>2:45 - 3:15 pm</b>	<b>Brinckmann, Dew, Mayer-Haug, Read &amp; Grichnik</b>  <i>Of Those Who Plan: A Meta-analysis of the Relationship between Human Capital and Business Planning</i>	<b>Oo, Juasrikul, Sahaym &amp; Allison</b>  <i>Crowdfunding Performance of User Entrepreneurs: Signaling, Passion, and Social Identity Theories</i>	<b>Kuhn, Galloway &amp; Collins-Williams</b>  <i>The Best, Not The Rest: Differences in Men and Women Business Owners; Relations with their Most Trusted Advisor</i>	<b>Nason &amp; Gras</b>  <i>The Impact of Family Household Health on Entrepreneurial Activity in an Impoverished Context</i>	<b>Titus, O. Parker &amp; Covin</b>  <i>Do Aspirations Influence Commitment to External Venturing? A Behavioral Theory Approach</i>	<b>Shim &amp; Davidsson</b>  <i>Cross-country Differences in Entrepreneurial Activity: Adding Insight Through Simulations</i>
<b>3:15 - 3:45 pm</b>	<b>Refreshment Break - The Verve Function Hall</b>					

**FRIDAY, JUNE 12th**

<b>TIME</b>	<b>Room - Apollo I</b>	<b>Room - Apollo II</b>	<b>Room - Apollo III</b>	<b>Room - Apollo IV</b>	<b>Room - Gemini</b>	<b>Room - Phoenix</b>
<b>Session 9</b>	<b>Chair: W. Meek</b>	<b>Chair: D. Dennis</b>	<b>Chair: J. Mueller</b>	<b>Chair: M. Mendoza-Abarca</b>	<b>Chair: E. Bjørnåli</b>	<b>Chair: J. Brinckmann</b>
<b>3:45 - 4:15 pm</b>	<b>P. Morlacchi</b>  <i>Boosting Early Stage Innovative New Ventures and Building Entrepreneurial Ecosystems: An Evaluation of a Public Entrepreneurship Programme in Trentino (Italy)</i>	<b>Dinger &amp; Fund</b>  <i>Entrepreneurial Contagion within Crowdfunding: Social Learning among Kickstarter Backers</i>	<b>Stienstra, Singaram &amp; Ehrenhard</b>  <i>One Size Fits All? The Role of Cognitive Styles in Teaching Entrepreneurial Decision-making to Novices</i>	<b>M. S. Nielsen</b>  <i>Meeting Expectations - Why Social Skills Matter More in Strong Relationships</i>	<b>Schjoedt, Karlsson &amp; Schenkel</b>  <i>Goal Striving in Real Time among Nascent Entrepreneurs</i>	<b>P. H. Kim, Wennberg &amp; Toft-Kehler</b>  <i>You've Got Talent: Breaking the 'Barriers to Learning' from Early Entrepreneurial Experience</i>
<b>4:15 - 4:45 pm</b>	<b>J. A. Strickling</b>  <i>Entrepreneurial Ecosystem Development: A Media Effects Perspective</i>	<b>Murray, Kotha &amp; Fisher</b>  <i>Persuasion Sequences: A Process Approach to Understanding Influence in Crowdfunding Campaigns</i>	<b>Palamida, Papagiannidis, Xanthopoulou &amp; Trainer</b>  <i>Autonomous Motivation and Autonomy Support among Students: Applying the Trans-contextual Model in an Entrepreneurial Educational Setting</i>	<b>Wang &amp; Soh</b>  <i>Hybrid Ties, Entrepreneurial Opportunities, and Entrepreneurs' Actions: A Study of Online Social Network Relations</i>	<b>Cardon, Franklin, Gabriel, Coombs &amp; Glauser</b>  <i>Do You See What I See? A Multi-method Examination of the Emotional Sincerity of Entrepreneurs</i>	<b>B. Mueller, Baron &amp; Wolfe</b>  <i>Building Entrepreneurial Expertise: The Importance of Self-regulatory Behaviors on the Long Road to Mastery</i>
<b>4:45 - 5:15 pm</b>	<b>Binder &amp; Belz</b>  <i>The Process of Recognizing and Developing Complex Opportunities</i>	<b>Huvaj, Smith &amp; Darmody</b>  <i>A Psychological Ownership Perspective of Crowdfunding</i>	<b>Verzat, Jore, Toutain &amp; Silberzahn</b>  <i>What do Participants Learn in a MOOC On Effectuation? Impact Study on Self-Efficacy and Self-directed Learning in Entrepreneurial Education</i>	<b>Miao, Rutherford &amp; Pollack</b>  <i>A Review and Meta-Analysis of the Nomological Network of Bootstrapping in Small Firms</i>	<b>G. C. Crawford</b>  <i>The Emergence of Outliers in Entrepreneurship: A Self-Organized Criticality Framework</i>	<b>Nitani &amp; He</b>  <i>Equity Crowdfunding: Findings from European Experience</i>
<b>6:30 pm</b>	<b>Buses depart The Verve Crowne Plaza Hotel, Natick and The Hampton Inn, Natick for Babson College</b>					
<b>7:00 - 9:45 pm</b>	<b>EVENING RECEPTION, Babson Executive Conference Center &amp; Award's Dinner - Babson College Knight Auditorium</b>					
<b>9:45 pm</b>	<b>Buses depart Babson College for The Verve Crowne Plaza Hotel and the Hampton Inn, Natick</b>					



**SATURDAY, JUNE 13th**

**8:30 am - 12:00 pm**      **Conference Sessions - The Verve Crowne Plaza Hotel, Natick**

<b>TIME</b>	<b>Room - Apollo I</b>	<b>Room - Apollo II</b>	<b>Room - Apollo III</b>	<b>Room - Apollo IV</b>	<b>Room - Gemini</b>	<b>Room - Phoenix</b>
<b>Session 10</b>	<b>Chair: A. Boz</b>	<b>Chair: E. Chan</b>	<b>Chair: A. Kier</b>	<b>Chair: S. McLeod</b>	<b>Chair: F. Morales</b>	<b>Chair: I. Jelavic</b>
<b>8:30 - 9:00 am</b>	<b>A. Boysen</b>  <i>Effects of Health Insurance Policy on Entrepreneurship</i>	<b>T. Bae</b>  <i>An Investigation of the Centrality of Competing Institutional Logics for Social Enterprises</i>	<b>Stenholm &amp; Søgaaard Nielsen</b>  <i>Emotional Support and Passion Matters: How Emotional Support Impacts Survival through Entrepreneurial Passion</i>	<b>J. Kirk</b>  <i>A Tale of Entrepreneurial Identity: The Role of Micro-identities in the Stories Founders Tell</i>	<b>Ko &amp; McKelvie</b>  <i>The Influence of Different Types of Legitimacy Across Resource Acquisition Stages in Entrepreneurial Firms</i>	<b>Baldauf &amp; Wuethrich</b>  <i>New Venture Team Composition - A Configurational Approach</i>
<b>9:00 - 9:30 am</b>	<b>Schulz, Procher &amp; Urbig</b>  <i>The Impact of Firm Entry Deregulation on Hybrid Entrepreneurship</i>	<b>Lee, Lumpkin &amp; Bangar</b>  <i>Impact of Stigma of Failure on Social Entrepreneurship Entry Decisions: A Cross-Country Analysis</i>	<b>Gielnik, Uy, Funken &amp; Bischoff</b>  <i>Does Passion Lead to Business Creation or is it the Other Way Around? A Test of Two Alternative Theoretical Models in a Randomized Field Experiment</i>	<b>Deutschmann &amp; Brettel</b>  <i>This Is My Firm! The Influence of Psychological Ownership on Entrepreneurial Exit Intention and Exit Strategies</i>	<b>K. E. Pierre, Minniti &amp; Moss</b>  <i>Entrepreneurship and the Energy-Economic Growth Nexus</i>	<b>Preller, Breugst &amp; Patzelt</b>  <i>Do We All See the Same Future? The Impact of Entrepreneurial Team Members; Visions on Team and Venture Development</i>
<b>9:30 - 10:00 am</b>	<b>S. G. Walter, A. Schmidt &amp; A. Walter</b>  <i>Patenting by Academic Entrepreneurs in Weak and Strong Organizational Regimes</i>	<b>Hechavarria, Renko &amp; Kickul</b>  <i>Financing Social Entrepreneurship: Evidence from The Panel Study of Entrepreneurial Dynamics</i>	<b>Powell &amp; Baker</b>  <i>Ready for the Times to Get Better? How Responses to Adversity Shape Recovery in Founder-led Firms</i>	<b>Haeussler, Hennicke &amp; E. Mueller</b>  <i>Founder Involvement in Research and Development: Implications for Firm Survival and Growth</i>	<b>B. R. Fund</b>  <i>Crowding Out Effects of Well-Intended Environmental Policies</i>	<b>I. Pryor, Aime &amp; Humphrey</b>  <i>Flexibility of New Venture Team Structure and Its Influence on Innovativeness and Performance</i>
<b>10:00 - 10:30 am</b>	<b>Refreshment Break - The Verve Function Hall</b>					

**SATURDAY, JUNE 13th**

<b>TIME</b>	<b>Room - Apollo I</b>	<b>Room - Apollo II</b>	<b>Room - Apollo III</b>	<b>Room - Apollo IV</b>	<b>Room - Gemini</b>	<b>Room - Phoenix</b>
<b><u>Session 11</u></b>	<b>Chair: R. Stevenson</b>	<b>Chair: A. Burkemper</b>	<b>Chair: L. Delgado-Marquez</b>	<b>Chair: P. Oo</b>	<b>Chair: D. Dennis</b>	<b>Chair: R. Hernandez Chea</b>
<b>10:30 - 11:00 am</b>	<b>Asgari &amp; Hunt</b>  <i>The Curious Case of Corporate Spin-ins: Generating Profits or Problems?</i>	<b>Creek &amp; Sahaym</b>  <i>Crowdfunding: A Moral Legitimacy View of the Impact of Founder and Project Characteristics on Funding Performance</i>	<b>A. Bobelyn</b>  <i>Learning from Failure and Success: The Role of Diversity of Experiences</i>	<b>O. Guldiken</b>  <i>CEO Risk Bearing and Internationalization Strategy of IPO Firms</i>	<b>Hsu, S. E. Anderson &amp; Coffey</b>  <i>Why do Entrepreneurs Exit? The Effect of Business-to-family Spillover</i>	<b>Guan, Hua, Dos Santos &amp; Garrett</b>  <i>Identifying the Intellectual Core in Entrepreneurship Research: A Latent Semantics Analysis Based Approach</i>
<b>11:00 - 11:30 am</b>	<b>E. M. Laviolette</b>  <i>The Role of Spin-offs in SME Dynamic Capabilities Development</i>	<b>Townsend &amp; Allison</b>  <i>Wisdom of the Crowd? Social Influence Strategies and Risk Assessment in Microlender Crowdfunding Platforms</i>	<b>N. Akhter</b>  <i>If We Cannot Have It then No One Should Have It: Business Exit and Re-Entry</i>	<b>Shulist &amp; Branzei</b>  <i>Elements of a Process of Human Capitalization by Developing-world Entrepreneurs</i>	<b>Faherty, Diaz, Clinton &amp; Craig</b>  <i>A Closer Examination of Innovation and Value Creation in Family Firms: The Role of Values</i>	<b>G. Bertrand</b>  <i>Survival Factors for French Newly Founded Firms between 2002 And 2005: Are they Varying Over the Time?</i>
<b>11:30 am - 12:00 pm</b>		<b>Parhankangas &amp; Renko</b>  <i>Language of Business Versus Language of Kindness: A Comparison of Crowdfunding Campaigns of For-profit and Social Entrepreneurs</i>	<b>Wiltbank, Dew &amp; Read</b>  <i>Investment and Returns in Successful Entrepreneurial Sell-outs</i>	<b>Kato &amp; Zhou</b>  <i>Flexible Labor and Innovation Performance of R&amp;D Oriented Start-ups in Japan</i>		<b>Boddington &amp; Barakat</b>  <i>Entrepreneurial Self-efficacy as a Measurement of Entrepreneurship Education - Understanding Programme Affects and Demographic Variability</i>
<b>12:00 - 1:00 pm</b>	<b>BUFFET LUNCH - The Verve Crowne Plaza Hotel, Natick, Constellation Room and Stardust Plaza</b>					
	<b>THE CONFERENCE IS OVER!</b>					
	<i>We thank you for being a part of the 2015 BCERC and we look forward to seeing you at the 2016 BCERC Co-sponsored by the University of Nordland Business School, Nordland Research Institute, Bodø, Norway</i>					

**THE DOCTORAL CONSORTIUM CONTINUES!**

**Saturday, June 13th, 2015**

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**2015 BCERC Doctoral Consortium Program - Gemini Room**

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**1:00 - 3:00 pm**

**Doctoral Consortium Program**

**3:00 pm**

**Refreshment Break & Closing**

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*We thank you for being a part of the 2015 BCERC Doctoral Consortium Program and we look forward to seeing you at the 2016 BCERC*

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